



STORAGE & SYSTEMS CONFERENCE

21 JUNE 2017 GLASGOW

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Opening Remarks:
Michael Rieley
Scottish Renewables



Delivering a Smart and Flexible Energy System

Chair

Keith Bell

ScottishPower Professor of Smart Grids
Strathclyde University



Paul Jordan

Head of Business Development
Energy Systems Catapult

Scottish Renewables - Storage and Systems Conference 2017

CATAPULT
Energy Systems



Paul Jordan
Head of Business Development

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Our energy system is undergoing major transformation and the pace is quickening



Clean energy's dirty secret
Wind and solar power are disrupting electricity systems
 But that's no reason for governments to stop supporting them



Stem CTO: Lithium-Ion Battery Prices Fall 70% in the Last 18 Months



"There are new markets opening up because of what we've seen in battery pricing."
 by Stephen Lacey
 June 29, 2016

Smart energy technology 'stymied by current policy'

Policy Exchange says policies boost growth in dirty diesel, arguing a smarter power grid could cut costs and curb emissions



Smart meters can be installed in homes to monitor energy usage in real time.

Driving towards an energy dilemma: the inexorable rise of EVs
 20th March 2017 4:58 pm

Wireless Charging: Coming Soon to an Electric Vehicle Near You



Mercedes is bringing Qualcomm wireless charging technology to market with the S550e. Other models and automakers soon to follow.

by Julia Pyper
 October 27, 2016

Will smart home technology systems make consumers more energy efficient?

With a push from Lowe's, Home Depot and Staples, home automation systems are gaining traction. But the force behind real change lies with the consumer



Analysis: Dramatic shift in UK government outlook for gas and clean energy



Interconnection
 connecting our network to our European neighbours.

Storage
 Allowing users to take energy from the grid to be used when it is needed

Flexible Demand
 Allowing consumers to choose how and when they use power to cut costs and emissions

£8bn a year

The UK is uniquely placed to lead the world in a Smart Power Revolution. If we get this right we could save consumers up to

Why the poorest will pay the most to upgrade ageing infrastructure

Public Accounts Committee chair Margaret Hodge is concerned cash-strapped consumers will not be able to afford bills

Market Opportunities, but key issues still need to be addressed for the UK to capitalise

Drivers

- Energy trilemma and ageing infrastructure
- Societal changes and growth in electrification
- New technology and digitalisation solutions

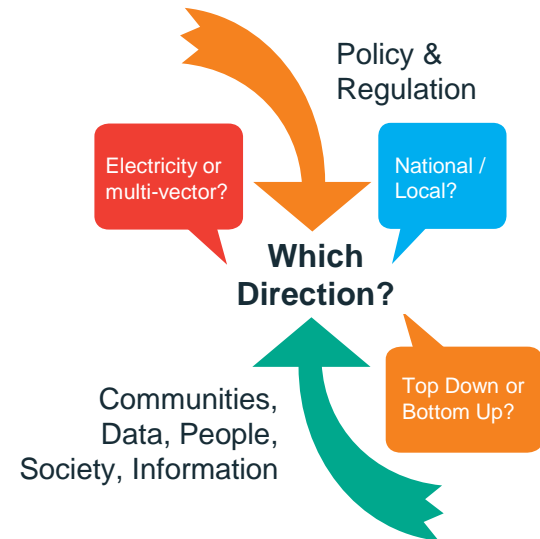


Opportunities

- New markets (domestic and overseas)
- New Products and Services (up to £46bn of UK GDP impact*)
- Reduction in cost of infrastructure and consumer bills (up to £27bn in efficiency savings*)

...but

- No clear UK trajectory to 2050 decarbonisation goals
- Gaps in long-term planning and system integration
- Market failures for innovators trying to commercialise



Unleashing the energy opportunity – 3 Catapult strategic priorities

We are working with innovators to address three key capabilities that are currently lacking in the UK energy innovation landscape:

- **A ‘whole systems’ view of the energy landscape:** to help innovators understand how their product fits into the energy transition and how best to accelerate its exploitation
- **Expertise in integrated energy systems:** to help innovators overcome the systems integration barriers (social, technical and economic) of integrating their products into a highly complex energy system
- **Development of real world demonstration and scale-up environments:** to help innovators and policymakers transition future integrated energy system solutions to business as usual

Capabilities include: systems and solutions architectures, smart and multi-vector energy systems, building physics, local area planning, AI and machine learning, data science, consumer insight, systems engineering and integration, market modelling and analysis, technology-specific knowledge.



Catapult is supporting innovators through a range of programmes, platforms and collaborations



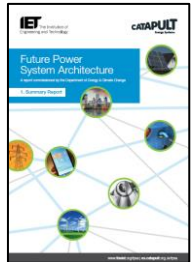
Whole Energy Systems Analysis

- Report on system need for Industrial Strategy
- New platforms (Percypt) to collate thinking
- Suppliers selected for methodology support
- Discussion advanced with ETI about SAF transfer



Energy Knowledge Exchange

- Platform to perform knowledge discovery, community development and data analytics
- Working with existing info. providers to develop a 'widget' that will sit on providers' sites



Future Power Systems Architecture

- Phase 1 report delivered in July 2016 with IET
- Rigorous System Engineering approach and 35 new or significantly enhanced functions
- Phase 2 to develop enabling framework and identify follow-on projects to address functions, launch planned for 23rd June 2017



Multi-Vector Test and Demonstration Studies

- Assessment of UK test facilities and their potential to evolve into Multi-Vector test facilities
- 14 facilities identified with an element of m-vector
- Review of market drivers, use-cases and gaps ongoing and discussions with test sites

EIC Collaboration and SME barrier investigation

- EIC supports SMEs and links to DNOs/GDNOs
- Investigations carried out into SME barriers as well as Network Operator innovation needs
- Working together to implement SME initiatives



Smart Systems and Heat Programme

- Delivering for ETI (Phase 1) and BEIS (Phase 2)
- Tools for local area energy planning, system simulation and delivery of new energy services
- Consumer insights and generic business models
- Completion of 30 home trial of home energy mgmt. system and development of new 100 home trial

ESC & EIC – SME barriers insights report, launched on 23rd May 2017 at UtilityWeek Live



Continued support for innovators through existing and new programmes

- Direct support to innovators, particularly SMEs:
 - With EIC, implement recommendations from barriers report
 - PNDC (Power Networks Demonstration Centre) MOU, pilot programme to provide access to test time and research support
 - Trial EKX with SMEs and assess user journeys
- Smart Systems and Heat:
 - 100 home trial of customer energy service value propositions
 - Engagement with Energy Service Providers for further trials
 - Large-scale demonstration – discussions with Levenmouth
 - Investigate fuel poverty options – Fair Future project
- FPSA:
 - FPSA2 – progress the 35 functions, launch event on 23rd June
 - FPSA3 and beyond – Enabling Frameworks and develop projects to demonstrate specific elements of potential future architecture





Andy Burgess
Associate Partner
Ofgem

Delivering a Smart and Flexible Energy System

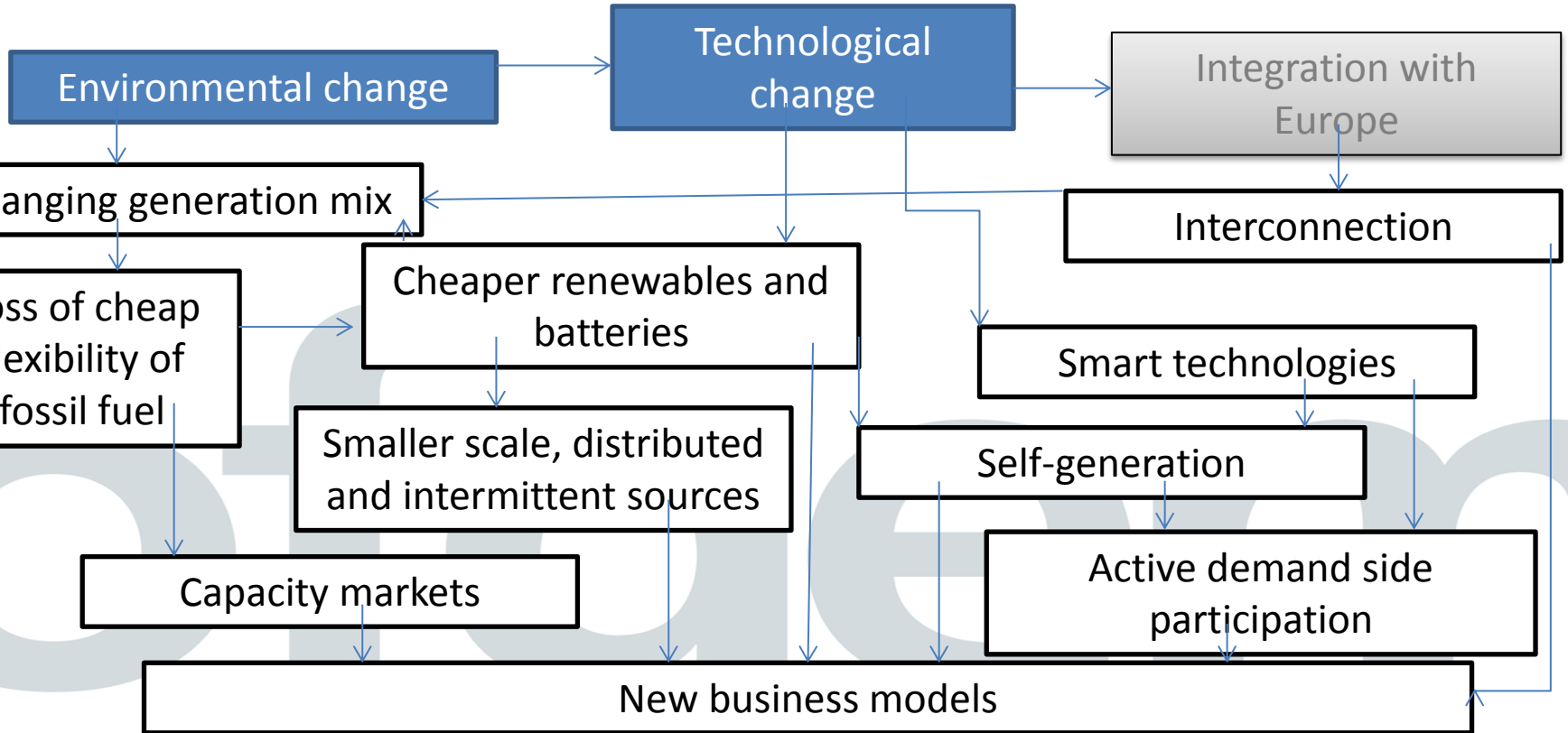
Andy Burgess
Associate Partner
Energy System Integration

21 June 2017

Ofgem's role

- Protecting current and future consumers
- Regulating monopolies
- Access to the system
- Making markets work for consumers
- Overseeing regulatory and commercial arrangements
- Being independent – thinking long term, providing stability

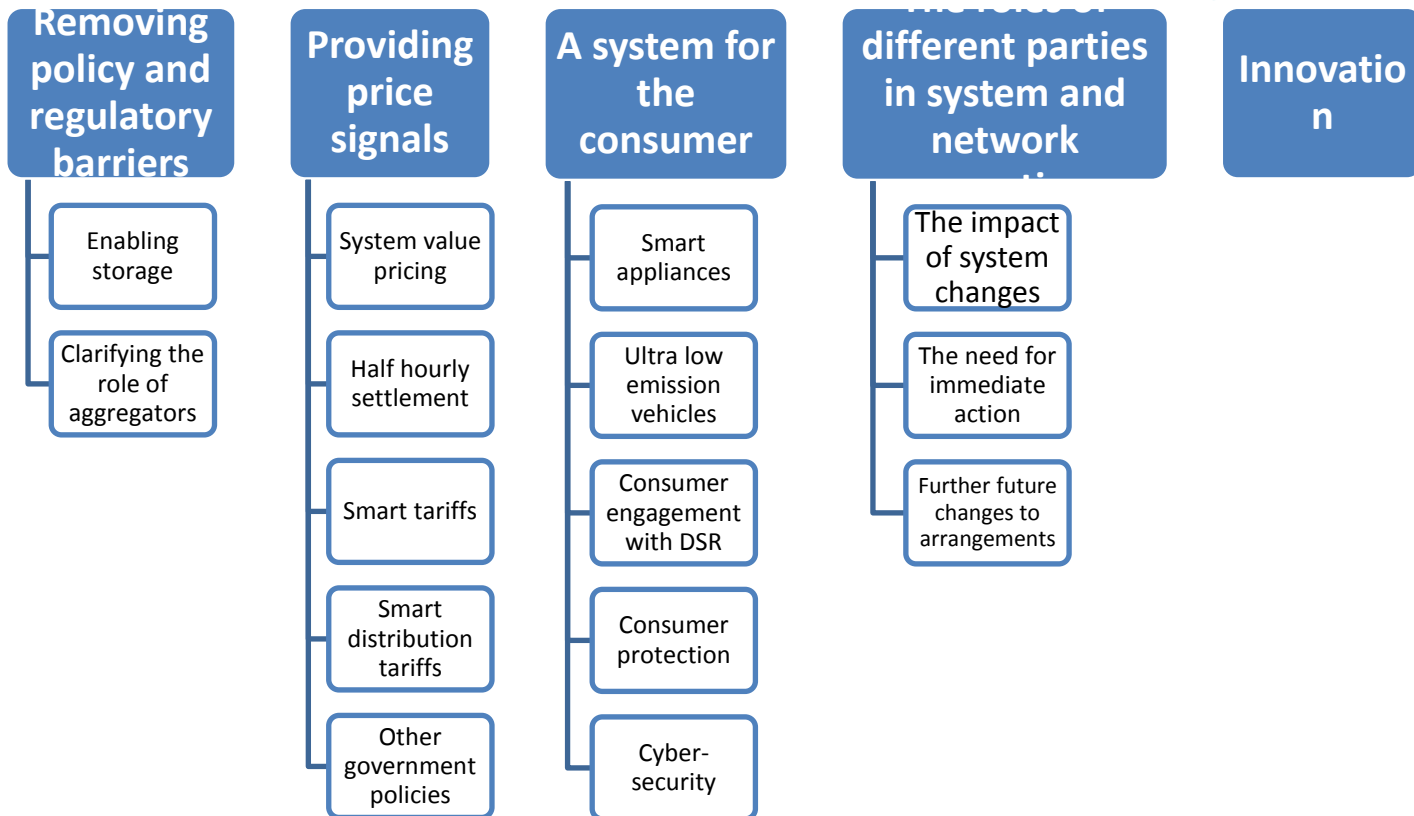
THE CHANGING WORLD



Ofgem's future facing work

- RIIO framework for network regulation
- Non-traditional business models
- Future retail regulation
- Flexibility and the joint call for evidence with BEIS on a smart, flexible energy system
- Targeted charging review
- Future insights
- Innovation link
- Future Energy Systems and Networks Strategy

Contents



- Market based, wherever possible
 - Using market and network charging arrangements to send price signals that users are capable of responding to;
 - Enabling flexibility providers to get access to the existing suite of markets, alongside new markets and being able to stack value across them
- Levelling the playing field between flexibility providers, including removing barriers and distortions
- Setting expectations of the roles and responsibilities of the monopoly network and system operators.
 - Expect them to make efficient use of flexibility providers as alternatives to traditional approaches
 - Enabling competitive markets to develop for these services
 - Playing an increased role in delivering the best outcome for the whole system

What this means

- Exciting changes
- More difficult decisions
- Allowing for different possibilities and different entities and being alive to change
- Priority remains consumers but with even greater diversity in consumer engagement
- Changing roles especially for network companies, but also for suppliers / intermediaries
- Keeping industry rules and charging regimes under review



Anna Kynaston

Head of Low Carbon Support Unit
Scottish Government

Storage and Systems Conference

21 June 2017

Anna Kynaston

Low Carbon Unit



Scottish Government
Riaghaltas na h-Alba
gov.scot



Scotland's Draft Energy Strategy

Setting the Context



2050 Vision

- Scotland is a leader in the development of local energy systems, providing local solutions to local needs with improved consumer benefit
- Expertise in the management of local energy systems, coordinating the supply, storage and use of many devices, has developed to become a significant export industry
- Local communities play an active part in the delivery of innovative, low carbon energy systems, have the opportunity to influence energy planning from the outset, and receive community benefit (in various forms) from energy generation
- Local energy plans, drawing on best data on energy supply and use, are drawn-up in collaboration with local authorities in every region of Scotland, acting as a commercial investment prospectus and coordinating an area-based approach to public investment



Scottish Energy Strategy



'Whole-system' view

- Integrated approach to heat, power and transport
- New 50% 'all energy' 2030 renewables target
- Renewed focus on energy efficiency and energy demand reduction



Stable energy transition

- Long-term plan, consistent with requirements of Climate Change Plan
- Flexible to future changes in technology and patterns of energy use
- Managed transition of energy supply

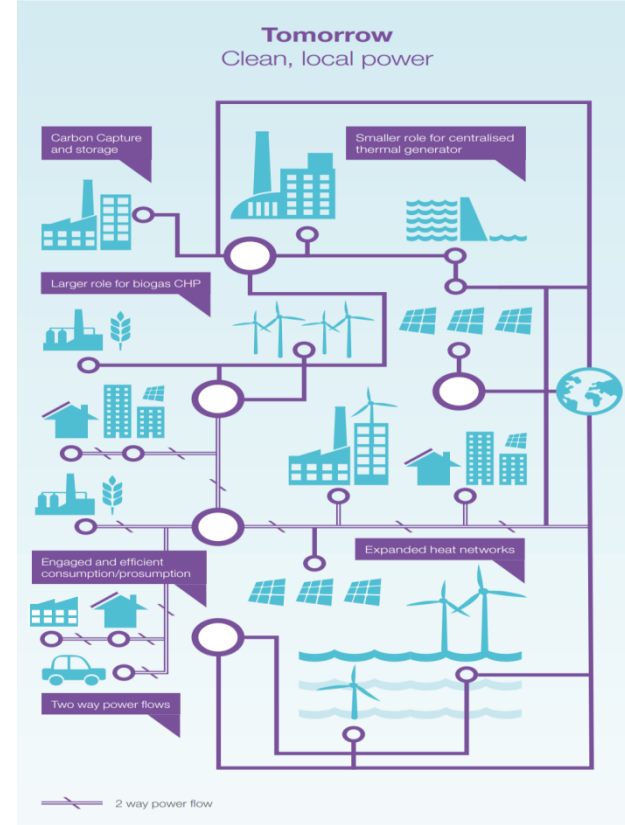
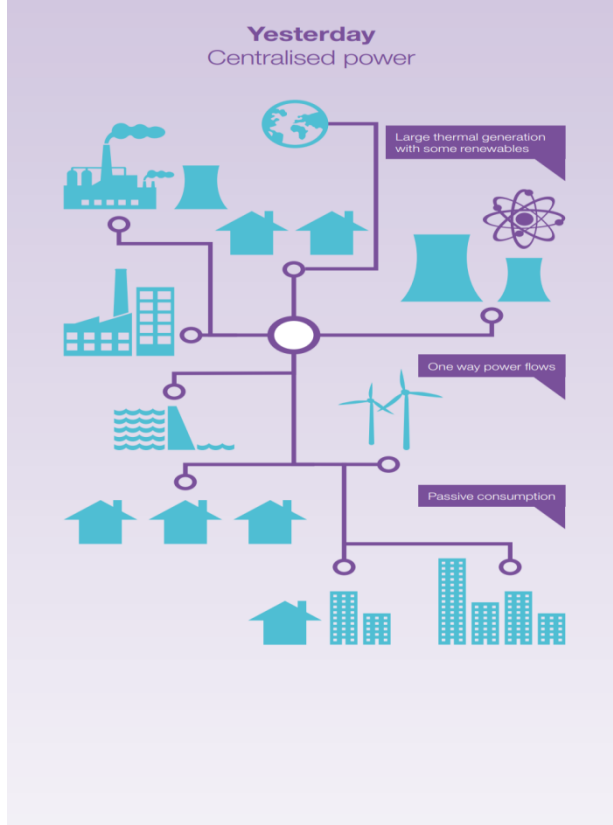


A smarter model of local energy provision

- Encouragement for new localised models of energy supply and use
- Enhanced role for local planning and partnership delivery
- New economic opportunities of energy storage and 'smart' energy solutions



Smart Local Energy Systems





Supporting the demonstration and growth of innovative projects

- Low Carbon Infrastructure Transition Programme;
- Local Energy Challenge Fund;
- CARES Infrastructure and Innovation Fund;
- Renewable Energy Investment Fund;



Partnership between communities, private and public sectors

- Develop strategic approaches to local energy systems;
- An enhanced role for local authorities and to deliver new local energy systems;
- Explore potential for a government owned energy company;
- Explore the creation of a Scottish Renewable Energy Bond;
- Consult on the development of a regulatory framework for local



Smart Local Energy Systems

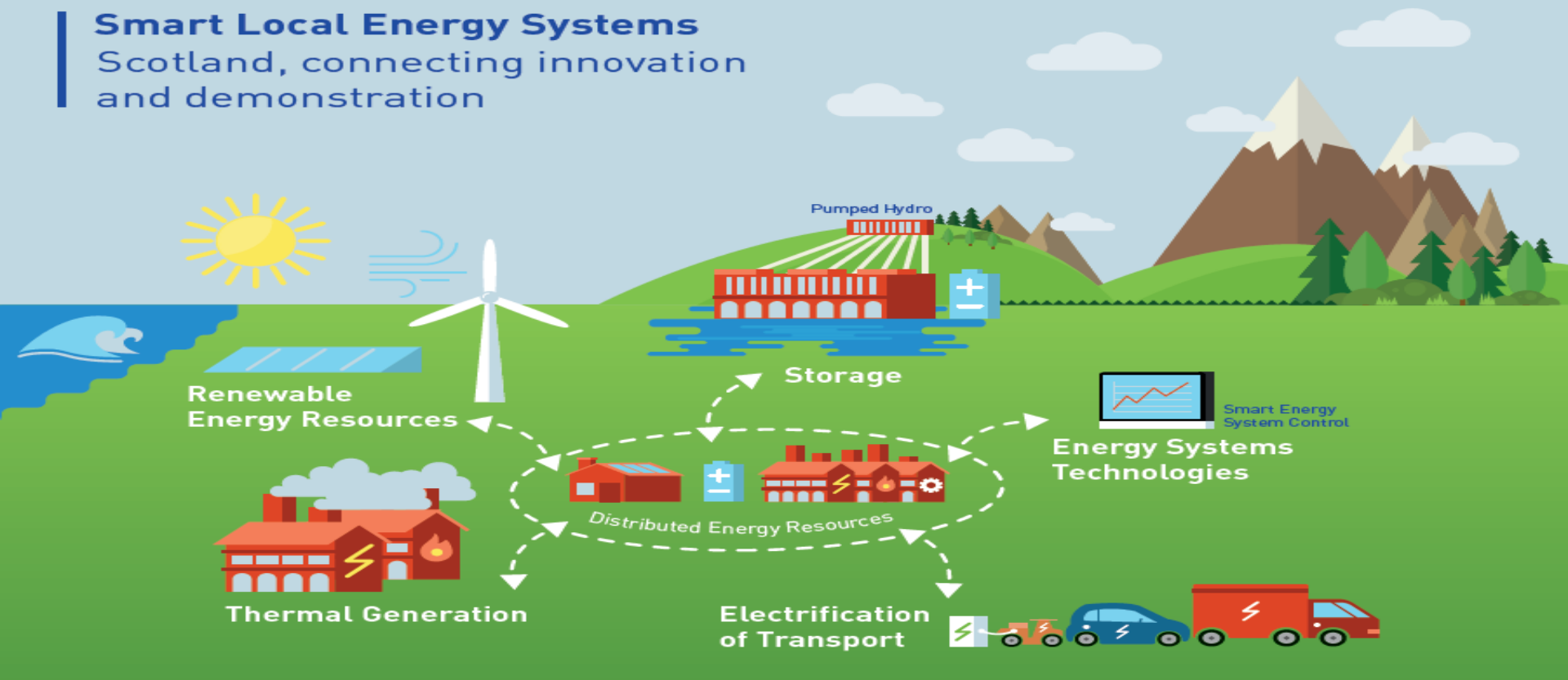
- Broad characteristics set out in draft Energy Strategy;
- Holistic response to energy;
- Local Energy very distinct from Community Energy;
- Decentralisation of generation;
- About the better use of all energy at point of generation, reducing price for consumers; and



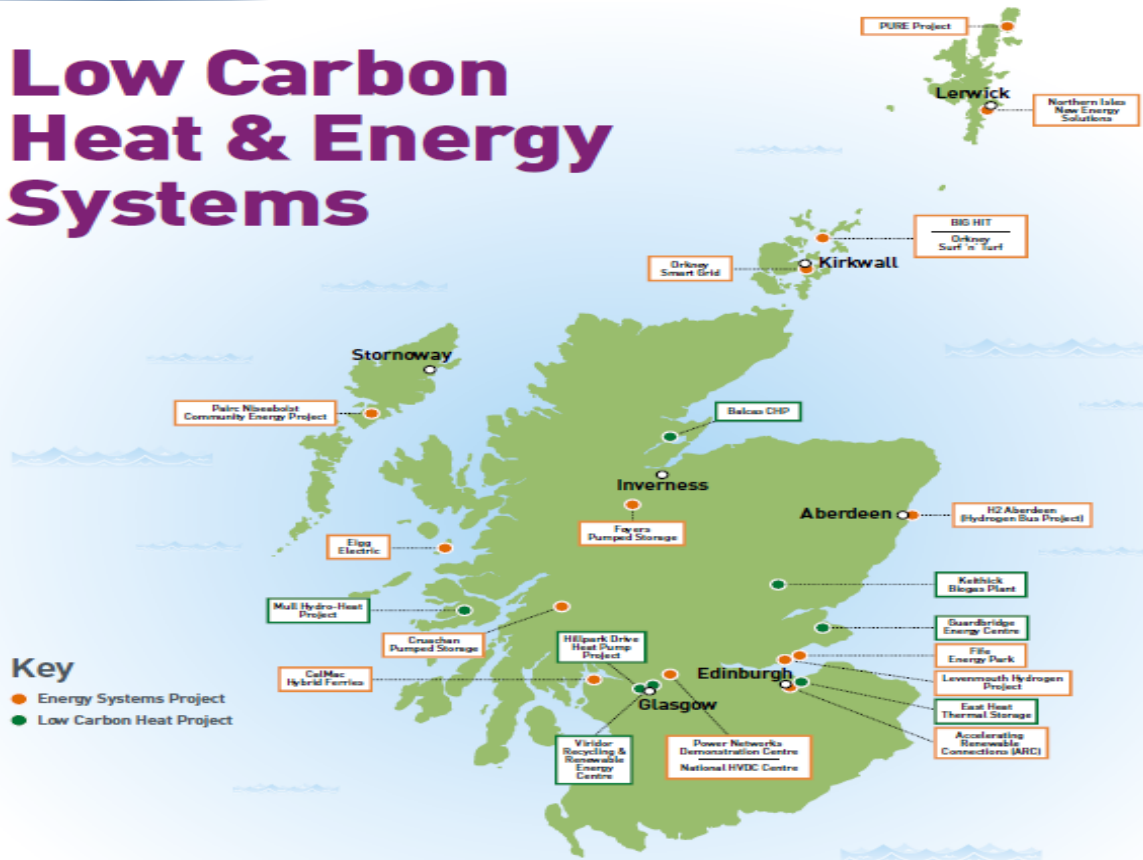
Optimised Local Energy System Schematic

Smart Local Energy Systems

Scotland, connecting innovation and demonstration



Low Carbon Heat & Energy Systems



What next

- Consultation closed;
- Responses to be analysed and will inform development of final Strategy;
- Building the narrative and being clear about the outcomes required to support Climate Change Plan ambition;
- Need to understand any unintended consequences.
- Keen to hear of existing working systems across the country/world – what can we learn from these.



Storage in Scotland



Energy storage: the rationale

- Increased electricity demand – 30%
- More flexibility in our energy system,
 - to manage intermittency of renewables; and
 - to enable electricity grids to operate more efficiently and cost effectively
- Diverse set of storage technologies exist, but SG is technology neutral: our focus is on how storage can benefit the energy system, the energy industry and the energy consumer



Energy storage: the potential

- A 2016 study funded by UK and Scottish governments and utilities found that, if market barriers are removed, energy storage could save the UK up to £2.4 billion annually by 2030, saving households £50/year on bills;
- Scotland is well placed to capitalise on the benefits of storage given its vast renewable energy resources
- We are already home to a number of innovative storage projects – from mature pumped hydro to newer battery and hydrogen projects
- Results of recent energy strategy consultation should highlight the distinct opportunities for Scotland



Questions and Discussion



Thank You

Contact us at lcitp@gov.scot

<http://www.gov.scot/lowcarbon>



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Anthony Legg

Director, Head of Power & Utilities

EY

Flexible solutions

Scottish Renewables Storage & Systems Conference

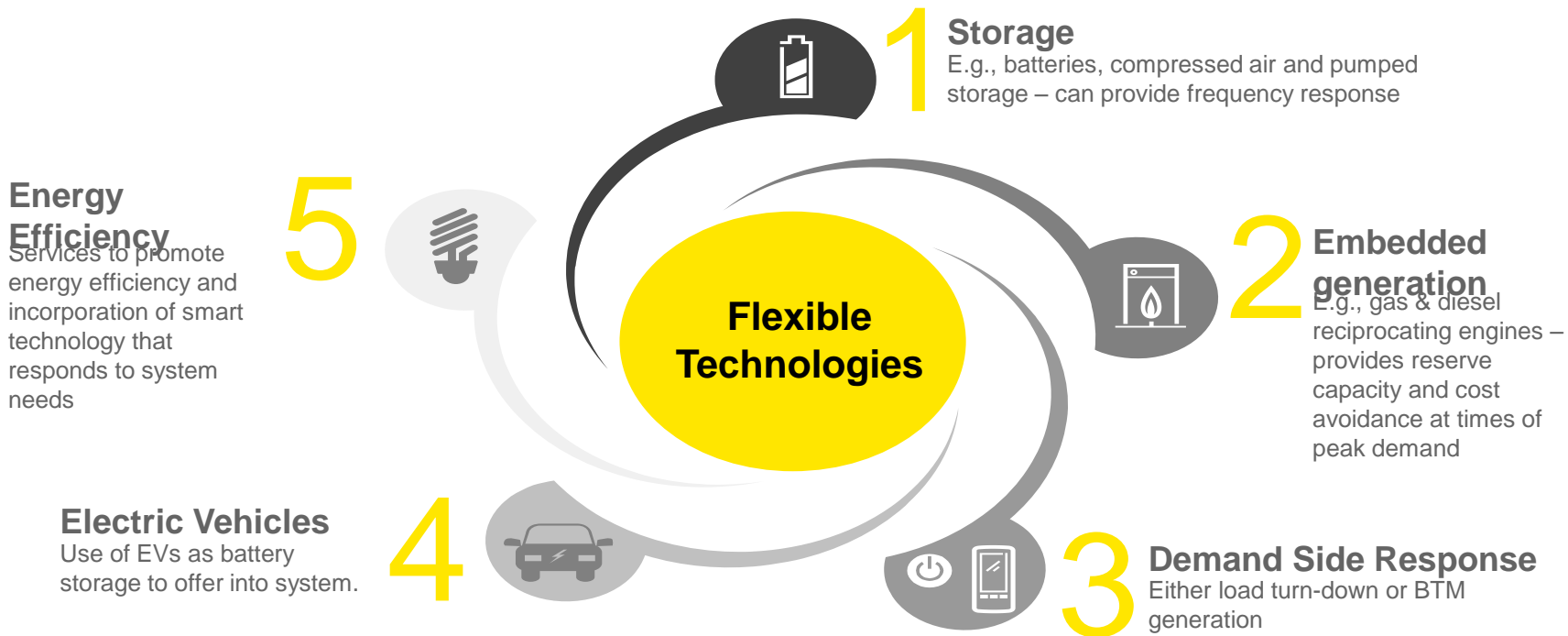
21 June 2017

Anthony Legg – Head of Power & Utilities,
Economic Advisory, EY

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1. Overview of technologies which can provide flexible solutions



2. What do investors in flexible solutions need in order to go ahead and invest?

In order for flexible solutions to be brought forward, developers need to be able to create a credible business case based on revenue streams derived from clear and stable markets and mechanisms

What the system needs – technical requirements

- ▶ Electricity supply
- ▶ Reliable capacity
- ▶ System inertia
- ▶ Frequency response
- ▶ Reserve
- ▶ Voltage Control
- ▶ Black Start
- ▶ Locational services

What developers of flexibility need – commercial requirements

- ▶ A fair (expected) rate of return, compensation for risk
- ▶ Stability and predictability of revenues and costs to give confidence that the required rate of return will be achieved
- ▶ Clarity on the product(s) being purchased
- ▶ Clear rules on eligibility criteria
- ▶ Transparent and fair procurement process to create a level playing field
- ▶ Published results and prices of procurement process
- ▶ Predictable/stable pricing
- ▶ An appropriate number of markets to buy specific products, large enough to be competitive
- ▶ Compatible markets

3. How does the market remunerate flexible solutions today?

Capacity revenues

Capacity Market revenues for contributing to **security of supply**

Ancillary services

Revenues from **ancillary service schemes** run by National Grid and DNOs, including for **operating reserve** and **frequency response**

Energy revenues

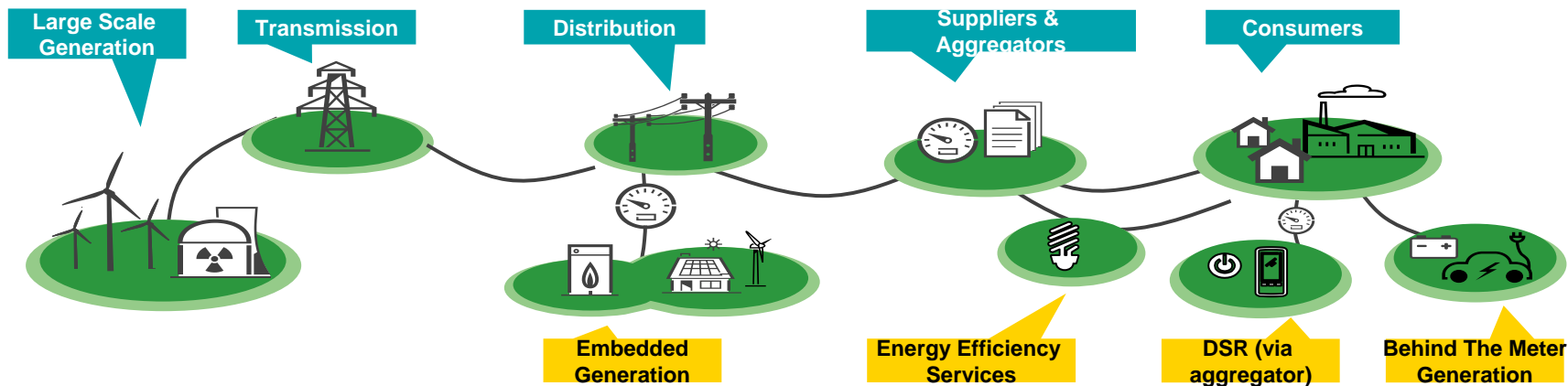
Revenues for **energy generation** – either in forward markets or participation in **Balancing Mechanism**

Network services

Energy bill reduction from **DUOS** and **TRIAD avoidance**



4. Illustrative business models for flexible solutions



	Capacity Market Revenues	Avoid Capacity Market Charges	Ancillary Services Revenues	Energy Market revenues	Avoid Energy Charges	Avoid Network Charges
Embedded Generation	✓	✗	✓	✓	✗	✗
Energy Efficiency	✗	✗	✗	✗	✓	✗
Demand Side Response	✓	✗	✓	✓	✗	✗
Behind The Meter	✗	✓	✗	✗	✓	✓

NB this is an indicative assessment: Revenue eligibility may depend on regulatory decisions (embedded benefits, targeted charging review, ancillary service reforms), as well as participant technology and market access.

5. What is the size of the market for flexible solutions?

Market drivers:

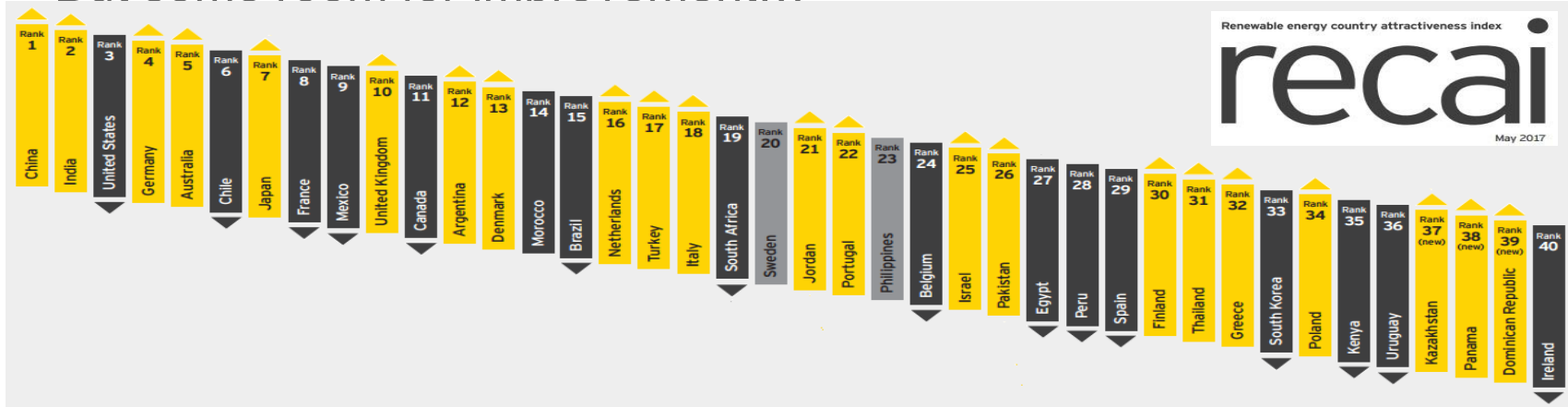
- ▶ **Regulatory** – Introduction of Capacity Market and incentives for network innovation
- ▶ **Centralised generation decline** – retirement of existing fleet of large thermal plant and replacement with smaller embedded generation
- ▶ **Renewables penetration** – increasing intermittency on the system as UK decarbonises
- ▶ **Nuclear** – increased inflexible nuclear generation expected after the pre-approval of Hinkley Point C
- ▶ **Tightening Reserve Margin** – should lead to higher prices and potentially higher volatility
- ▶ **Technological improvements** – decreasing technology costs and short lead times of flexible generation
- ▶ **New business models** – Increasing role for aggregators and small VI developers supplanting traditional utility role

Market size:

- ▶ Total spend of UK companies who use more than 6,00MWh of electricity per year is estimated currently to be £11bn
- ▶ Distributed capacity set to increase by around 40% over next decade
- ▶ Volumes to be procured in the BM expected to double by 2030
- ▶ Increasing proportion of total energy costs to come from outside the wholesale price

6. How competitive is the UK for investment in flexible solutions?

- ▶ UK is a mature market for energy, capacity and ancillary services
- ▶ Investment in renewables and nature of GB market as an island creates strong role for flexible generation
- ▶ But some room for improvement...



7. What are the barriers to investment in flexible solutions today?

Market complexity:

- ▶ Fragmented and complex market for ancillary services with many products
- ▶ Lack of pay-as-clear BM or ancillary service procurement
- ▶ Cost and complexity of acceding to BSC to participate in BM

Incentives for Flexibility:

- ▶ Imbalance prices set for 30 minute periods and strip out actions taken for short term balancing
- ▶ Capacity Market does not recognise extra value of flexible generation
- ▶ Lack of locational price signals in energy or capacity markets

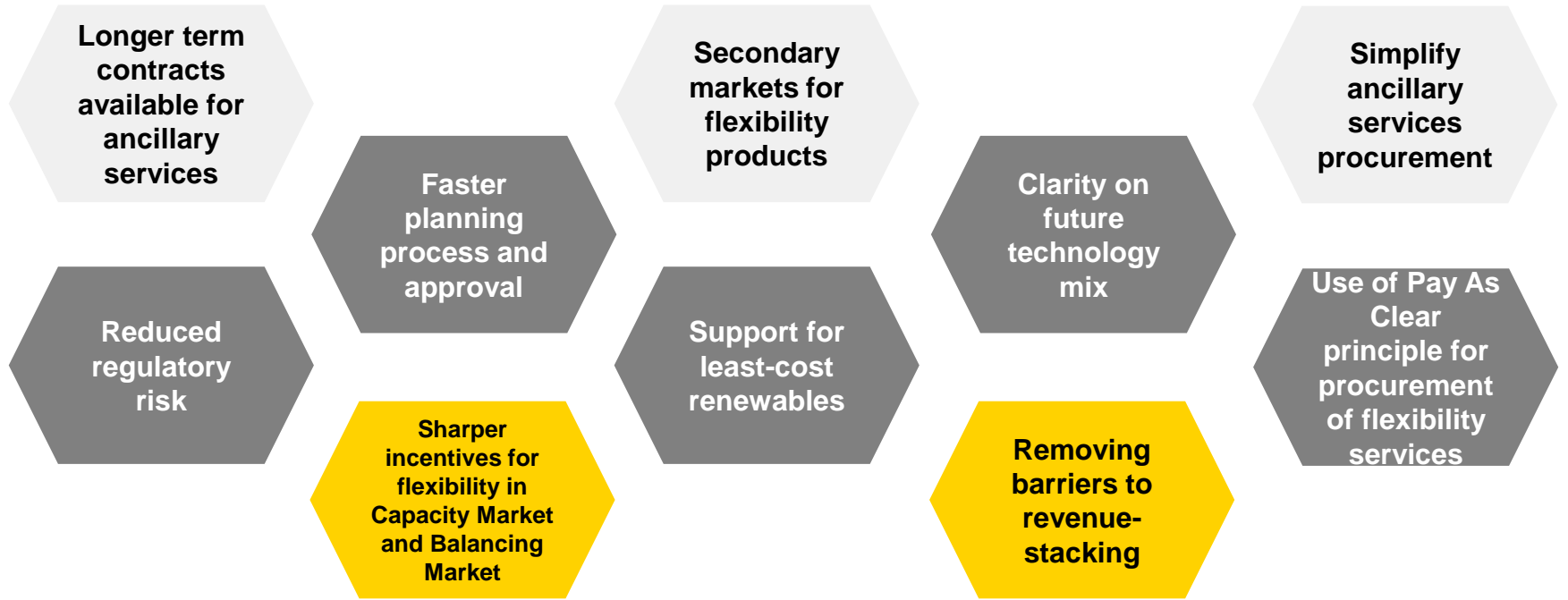
Access to revenues:

- ▶ Mutually exclusive revenue streams prevents revenue stacking
- ▶ Lack of long term contracts for ancillary services and absence of secondary markets

Policy and Regulatory Risk:

- ▶ Uncertainty about commitment to decarbonisation or to future technology mix
- ▶ Volume of major changes currently affecting investment case:
 - ▶ Embedded Benefits Review
 - ▶ Targeted Charging Review
 - ▶ Ancillary services procurement
 - ▶ Government Industrial Strategy for smart energy

8. What kind of changes could help unlock investment in flexible solutions today?



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ED None

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Q & A



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Putting Policy Into Practice

Chair

Paul Gardner

Segment Leader, Energy Storage

DNV GL



Adam Sims, SO Flexibility Manager, National Grid

Steve Atkins, Lead Commercial Contract
Manager, Scottish & Southern Electricity Networks

Graeme Cooper, Executive Director, Fred Olsen
Renewables

Marc Smeed, Principal Consultant, Xero Energy

John Tindall, Commercial Analyst, SSE





Q & A



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The Changing Role of the Customer

Chair

Gillian Hurding

Access Project Manager

Community Energy Scotland



Paul Reynolds

Partner

Everoze



Paid to park: an introduction to V2G

Paul Reynolds

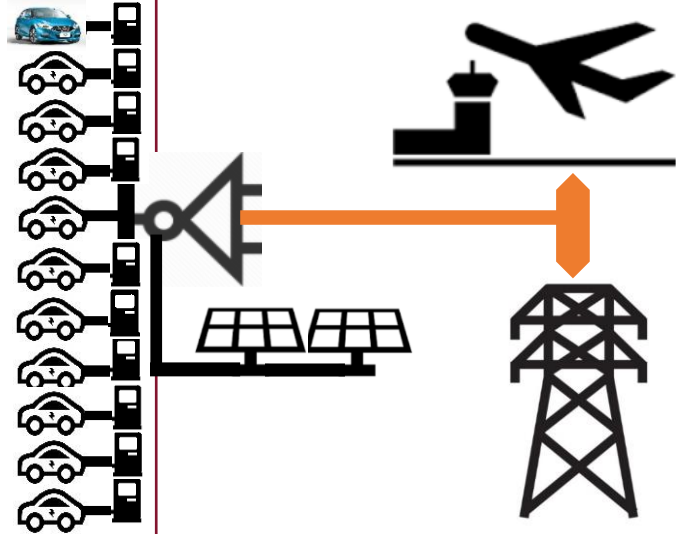
21/06/17

Its Feb. 2022...



Get Paid to Park

Long stay EV Parking



As I am on holiday...

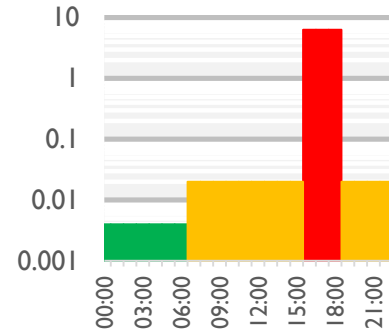


My car is a flexible resource being used for..

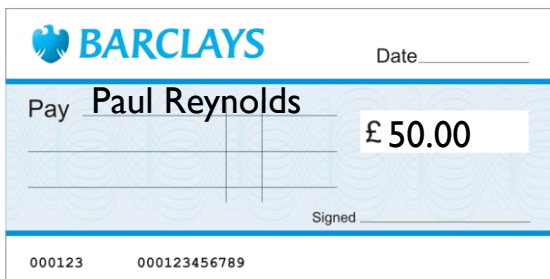
Frequency response



Reduce energy charges for airport



When I return,
I collect my car
& my money...



Which is...

- ✓ **Efficient** – better use of underutilised asset (car)
- ✓ **A huge resource** – by 2025 could have 15GWh of batteries on the road
- ✓ **Low cost** – battery capex paid for by need to drive – grid services are upside

Welcome to the world of vehicle to grid (V2G)

CONTENTS

① Definition of V2G & Smart Charging

② V2G Now

③ V2G Challenge & solutions

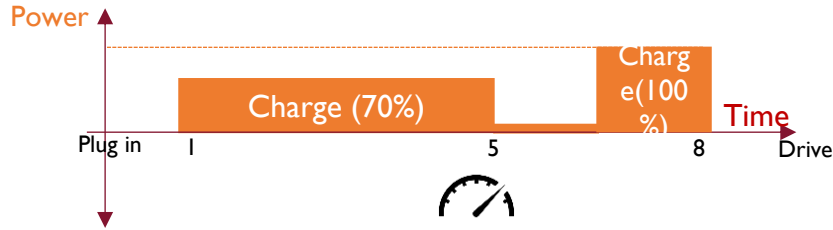
① V2G vs Smart Charging



DEFINITIONS

Smart Charging

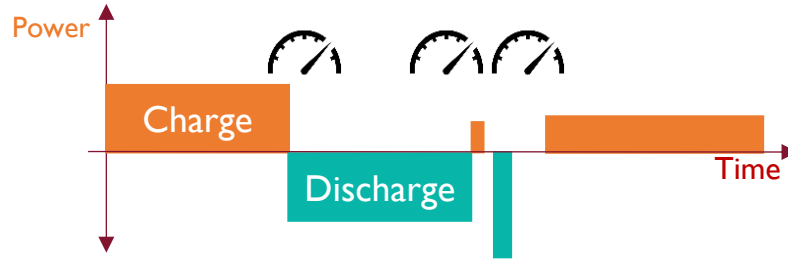
- The rate and time at which an EV is charged is varied, according to market or grid signals (one-way flow of energy)



- Form of demand response
- Minor modification – just control and comms system to standard charger

V2G

- Variable, two way flow of energy from and to the car (bi-directional)



- A battery storage system – which can drive
- Requires special chargers & car to be V2G enabled.

V2G is higher cost, but higher value

② V2G now



Off-the-shelf
LEAF providing
services to
micro-grid in
Birmingham



First
commercial
installation
now
commissioned



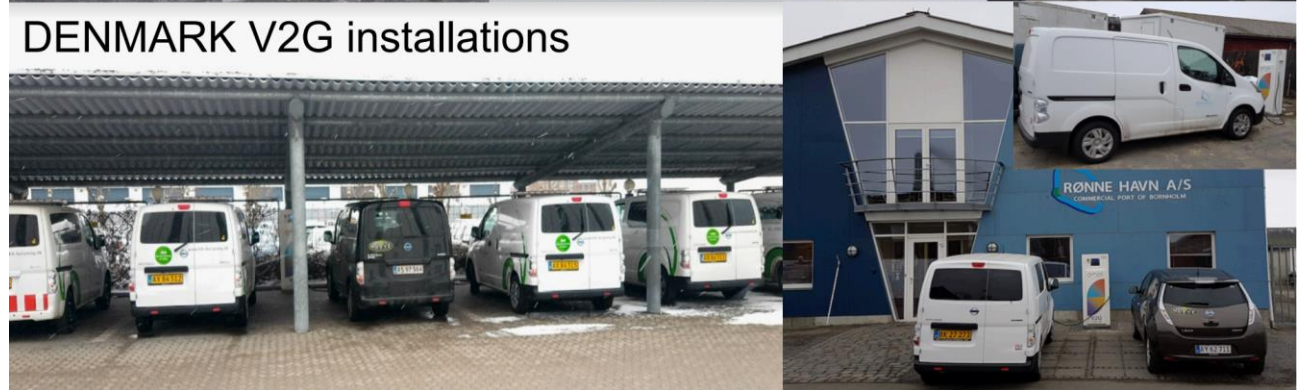
DENMARK



Nuvve
seeking to
roll out



DENMARK V2G installations



NETHERLANDS

June 9th 2015:

First solar-controlled, V2G public AC charging station in the world

44 KW grid connection

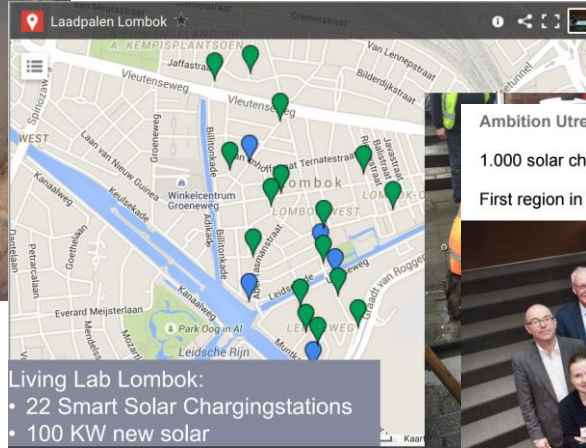


LomboXnet

WE DRIVE SOLAR



last mile ↔ solutions STEDIN™



Living Lab Lombok:
• 22 Smart Solar Chargingstations
• 100 KW new solar

Ambition Utrecht Region 2018/2019

1.000 solar chargers, 1.000 shared EV's, 10.000 new solar panels, 100.000 users

First region in Europe with clean energy- and mobilitysystem based on solar



1000 V2G chargers!

Source: Robin Berg – LomboXnet - “We drive solar” - V2G conference, Amsterdam



③ Challenges and solutions

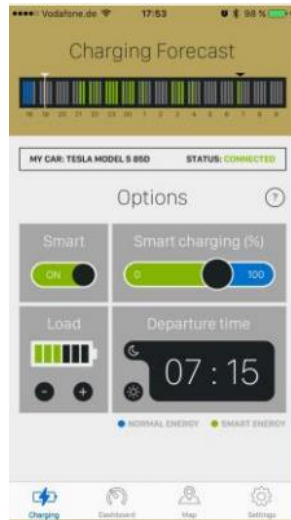


CHALLENGES & SOLUTIONS

Are V2G EVs available? What about degradation?



Will it affect my driving?



Will I make any money?



A Longer Life With V2G Really?

WARWICK
UNIVERSITY
WWMG
Innovative Solutions

Dr. Kotub Uddin
Senior Research Fellow
Sustainable Energy and Environment
Email: k.uddin@warwick.ac.uk

In addition to capacity throughput, a number of other aging stress factors exist, namely elevated temperatures, state of charge (SOC), aging in SOC, (1-SOC) and Current. The complex interaction between these stress factors give rise to an optimization problem. For example, in "layman terms", what causes more degradation: storing at high SOC at a high ambient temperature or a lower SOC at the same ambient temperature at a cost of some 1-SOC and subsequent (double) heating? If the answer is the latter, where could this excess capacity be "dumped"? Answer: The Grid.

Hence, The Question:
Can V2G be used to Extend the Life of an EV battery?

Figure 1: Showing modelled capacity fade and resistance rise as a function of capacity consumed in driving mode (SOC_{max}) and V2G (SOC_{min}) after 12 months.

Technically proven – challenge is commercialisation and scaling up

Sources: i) Nissan; ii) Uddin, Kotub, et al. "On the possibility of extended lifetime of lithium ion batteries through optimal V2G facilitated by an integrated vehicle and smart grid systems" Energy 2017; iii) Taco van Berkel – Jedlix 'Beneficial smart charging with connected cars'



Next steps

Increasing revenue through improved market access

Lowering cost of chargers and improving capability of EVs

Supportive regulatory environment

Not an EV...



Thanks for listening

Talk to us

contact@everoze.com

everoze.com

 [@everozepartners](https://twitter.com/everozepartners)



experts | evolving | energy



Jenny Carson

Analyst

Delta-ee

Emerging business models

Scottish Renewables – The Changing Role of the Customer

21st June 2017

Jenny Carson, Analyst

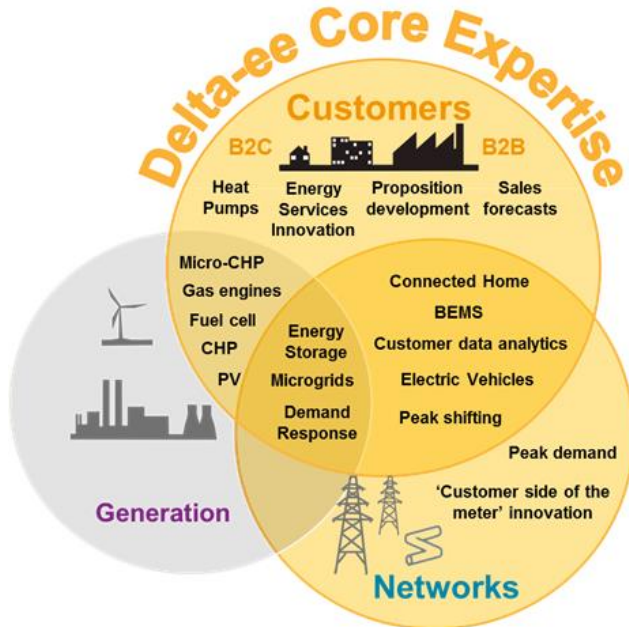
Jenny.Carson@delta-ee.com

+44(0)131 625 3336



- ▶ Key trends/themes in 'New Energy' business models
- ▶ Focus on storage & DSR → 3 emerging approaches
- ▶ What this means for the customer

Advisory services to succeed in the transition from 'old' energy to 'new' energy.



'Old' energy		'New' energy
Centralised	⇒	Distributed
Carbon intensive	⇒	Low carbon
Commodity sales	⇒	Service-orientated
Meter points	⇒	Customer centric
Value is upstream	⇒	Value is downstream

Selected clients:

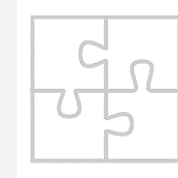
6 key categories of 'New Energy' business models

**Marketplace
operations**



**Energy as a
service**

Bundling



**Time-of-use
optimisation**



**Efficient
consumption**



**Lifestyle
products**



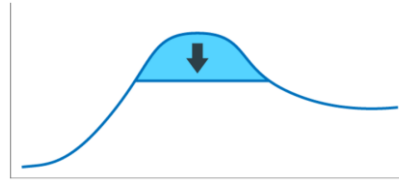
The race to re-invent: six types of business models are shaping the future – [whitepaper](#) & [podcast](#)

x3 Time-of-Use (ToU) Optimisation approaches

Lowest cost energy supply
via shaping customer's
demand profile



On-site flexibility to
generate revenue



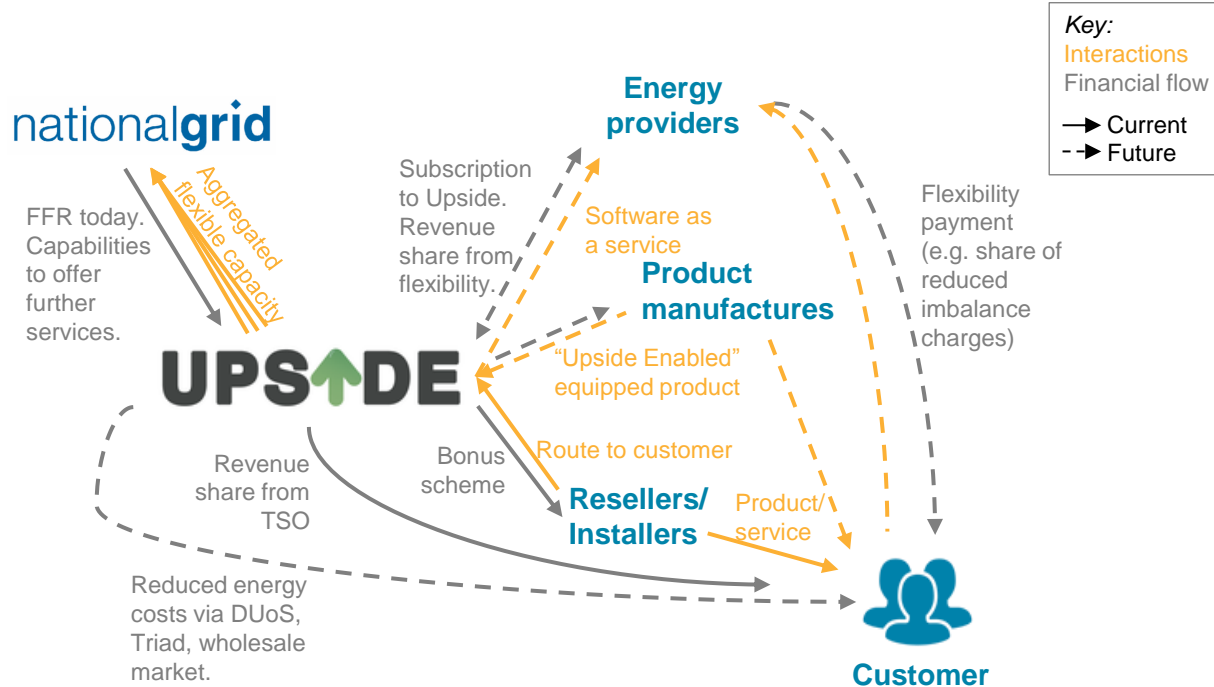
Empowering customers
to optimise their own
timing of consumption



Example innovations – Upside Energy



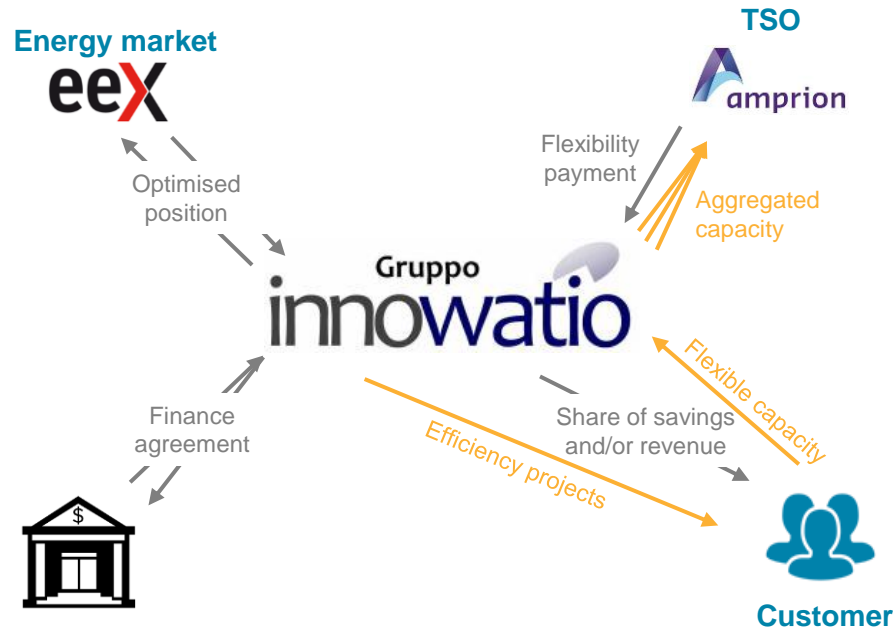
Harnessing flexibility from small, distributed assets by energising the current supply chain and embedding demand response capabilities.



Example innovations – Innowatio



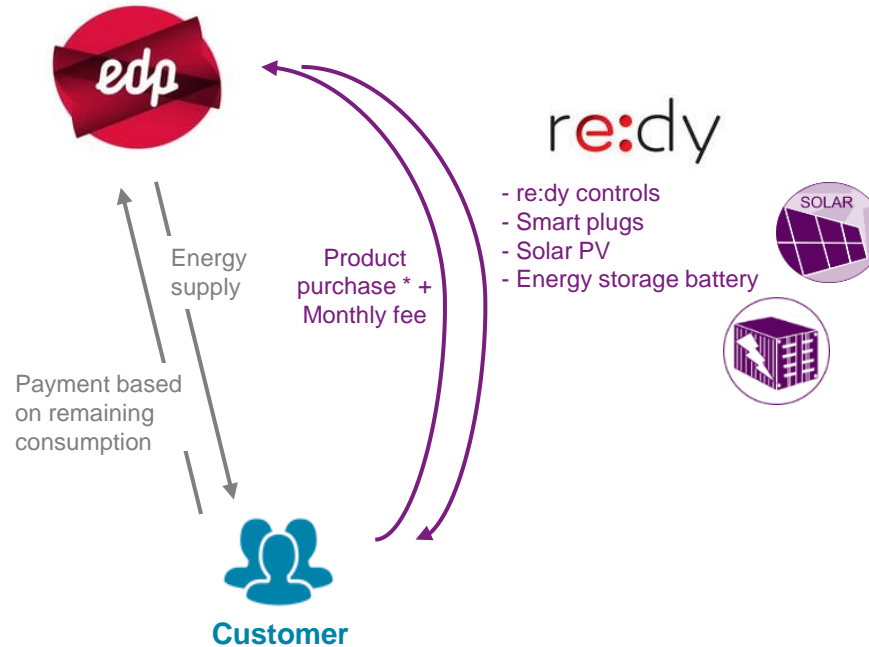
Hybrid ESCO-energy supplier forms **one-stop shop for customers** – offering site optimisation, energy efficiency, access to the wholesale market and participation in ancillary services all from one provider.



Example innovations – EDP re:dy



Smart controls coupled with PV & battery - empowering residential consumers to manage their own energy position and take the first steps to reduce their reliance on the electricity grid.



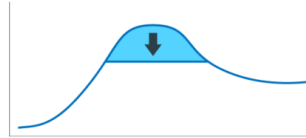
*either re:dy or re:dy bundled with PV and/or battery

x3 Time-of-Use (ToU) Optimisation approaches

Lowest cost energy supply
via shaping customer's
demand profile



On-site flexibility to
generate revenue



Empowering customers
to optimise their own
timing of consumption



Level of
customer
involvement

Typically
low

Typically
medium

High

Customer
outlay

Typically
zero

Low

Yes

Exposure to
'flexibility'
values

Zero - low

Low - medium

High

Control
of assets

Typically **3rd
party**

3rd party
(customer override possible)

Typically with
customer

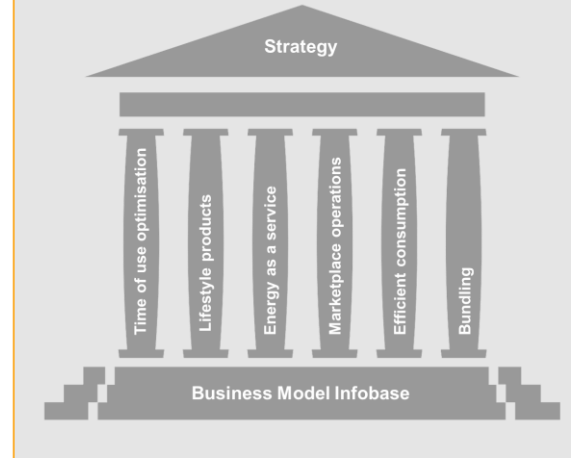
Contact us for more information about Delta-ee's:

- ▶ 'New Energy' Business Model Service
- ▶ Flexibility Multi-Client Study and Bespoke Research
- ▶ Energy Storage Research Service

presentation.

- ▶ **We'd be delighted to talk with you** by phone or in person – at our Edinburgh, Cambridge, Netherlands, or Denmark offices, or at your offices.
- ▶ For more information visit:
www.delta-ee.com

Our 'New Energy' Business Model Service:



Thank you for your attention

Jenny.Carson@delta-ee.com

+44 (0)131 625 3336



Pasidu Pallawella
Founder/CTO
Power Migration Partners



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21 JUNE 2017 GLASGOW





Technology and Project Speed Update

Chair

Stephen-Mark Williams

Director

Energy Technology Partnership



Alan Mason
Principal Consultant
TNEI



A specialist energy consultancy



Battery Co-location and Wind Turbine Auxiliary Power

Alan Mason

21st June 2017

tneigroup.com

Overview

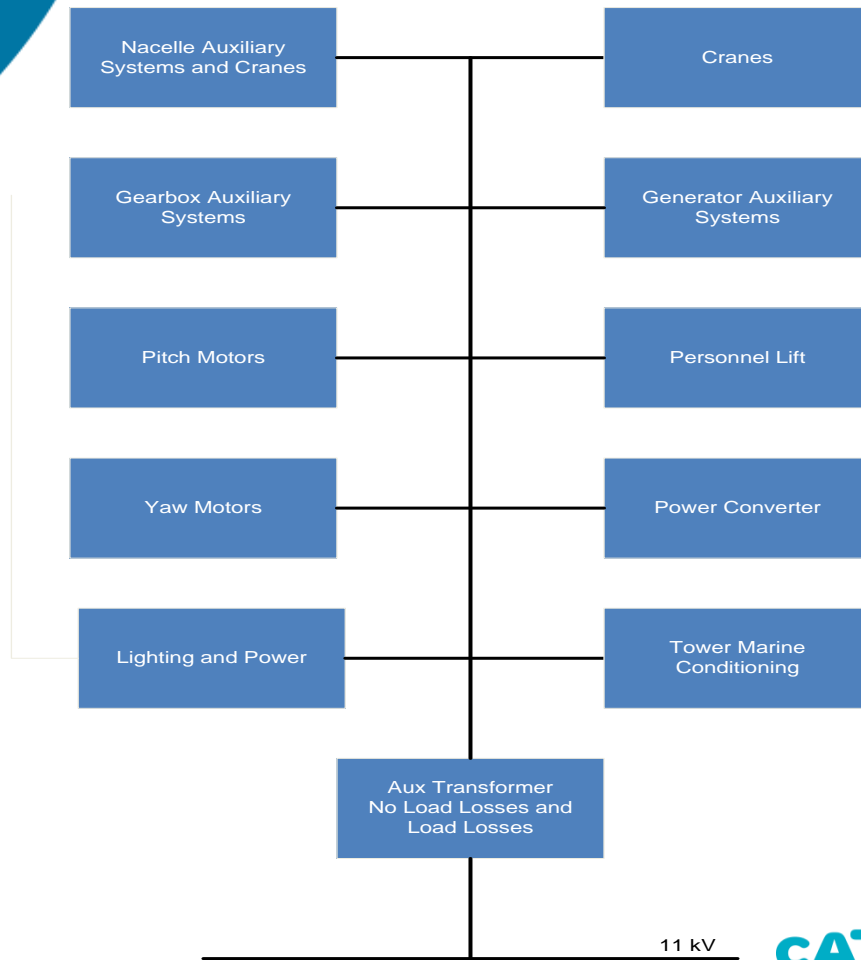
- ORE Catapult uses its open-access 7MW Levenmouth demonstration research turbine to help UK companies de-risk and demonstrate innovative technologies.
- The wish is to understand the parameters for potential battery black-start projects.

Objectives

- Consider the auxiliary power requirements for the 7MW Levenmouth demonstration
- Investigate the capacity and location of battery storage system required to provide standby power for 24 hours.

Approach

- Carry out an audit on the power requirements of the turbine electrical subsystems.
- Determine the optimum size and location for the battery storage system.



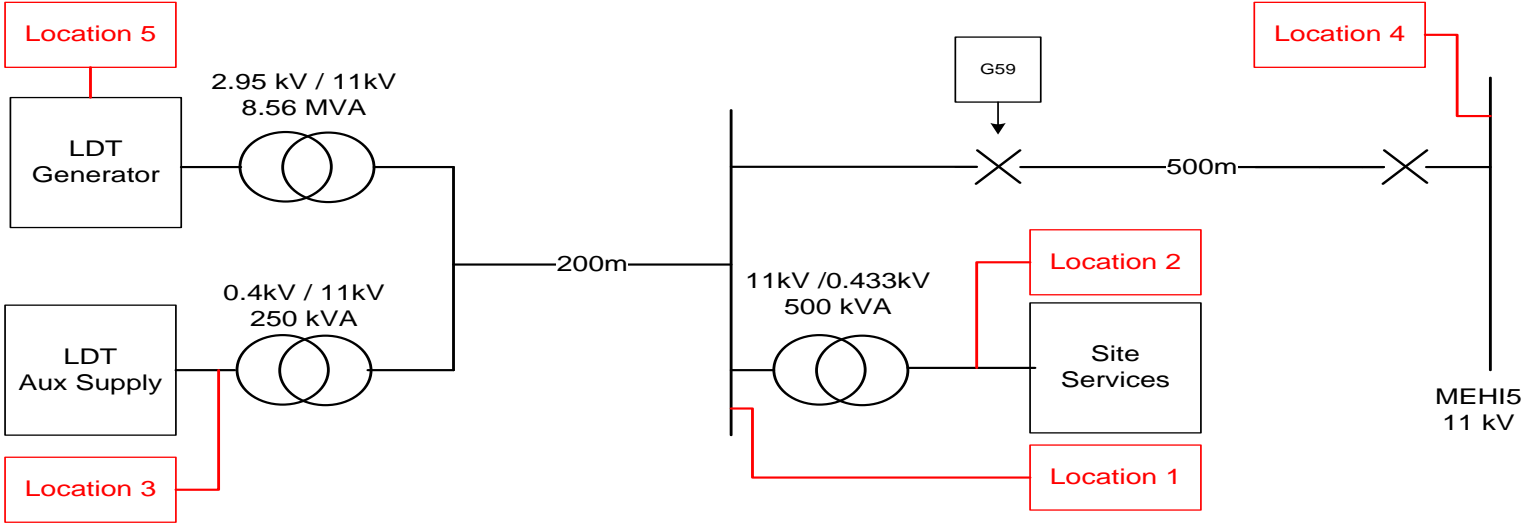
11 kV

Total standby power requirements

Loading factor	Total energy (kWh)
Standby	883
BSS self-power	309
Total	1142

Overall power output is small, so low density batteries can be used. The batteries will be required to run down to zero, so LI-Ion is the preferred chemistry.

Location of battery storage system



Levenmouth
Demonstration Turbine

Site Substation

SPEN Primary Substation

Lessons learned

- Transformer losses can be substantial for the larger transformers.
- The battery storage system would be housed in a modified FEU (forty foot equivalent unit).
- Li - Ion is the preferred chemistry.

Find out more

- TNEI: Alan Mason
alan.mason@tneigroup.com
- ORE Catapult: Ander Madariaga
ander.madariaga@ore.catapult.org.uk



Lynda Mitchell

Manager

ASLEE



ALGAL SOLUTIONS

For Local Energy Economy



Using intermittent renewable energy to grow microalgae – a demand side management and grid balancing project Lynda Mitchell, Allenergy





Renewable Capacity

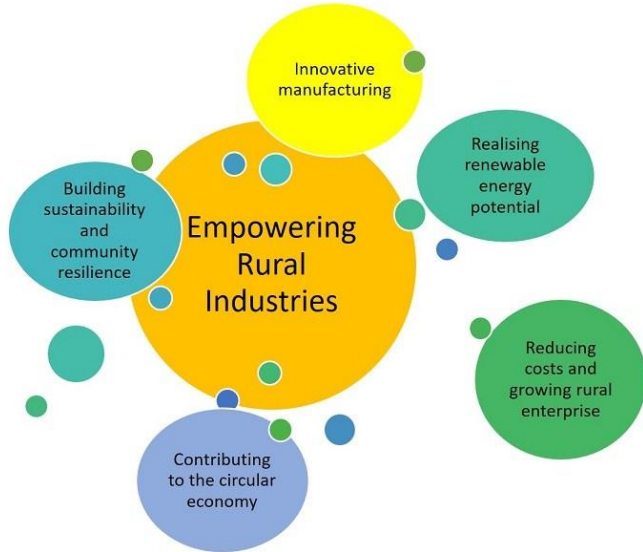
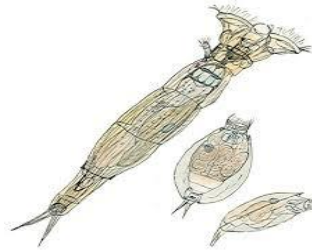
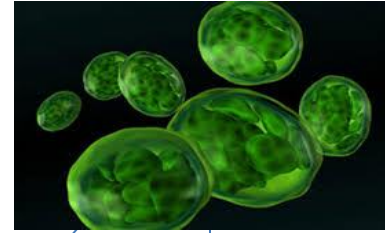


- How far can we address the issues of grid balancing and renewables while enabling economic algal production?
- Can we produce systems that are viable at industrial scale and suitable for rural use?
- How much does intermittency matter in producing algae?
- What is the smallest economic scale; what is the potential for upscaling?



product market: aquaculture

- Feed for rotifers used in wrasse production:
(currently met by importing algae pastes from Japan or USA by air)
- Feed for juvenile oysters
- Salmon feed supplement - omega3s



Circular Economy



David Aldrich

Sales and Marketing Manager

Denchi Power



Les King

Director – Technology, Policy and Liaison

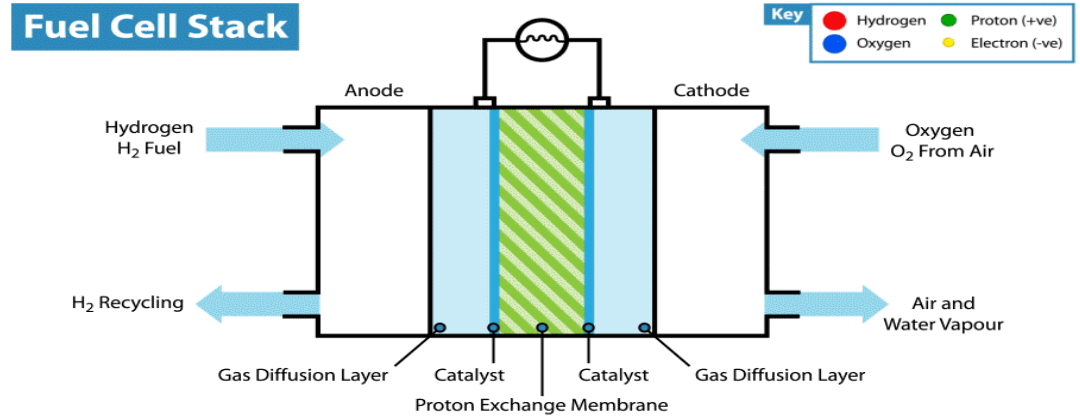
Doosan Babcock

Stationary fuel cells: Clean efficient point of use generation of heat and power



Production of Electricity and Heat at the Point of Use

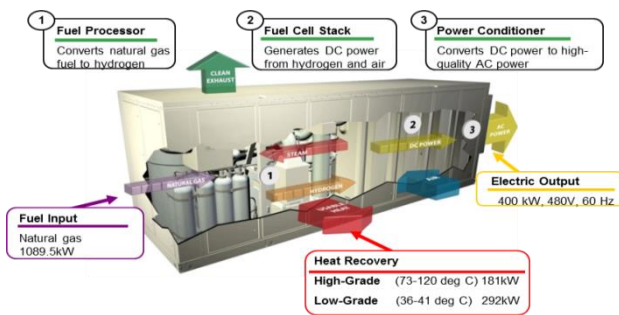
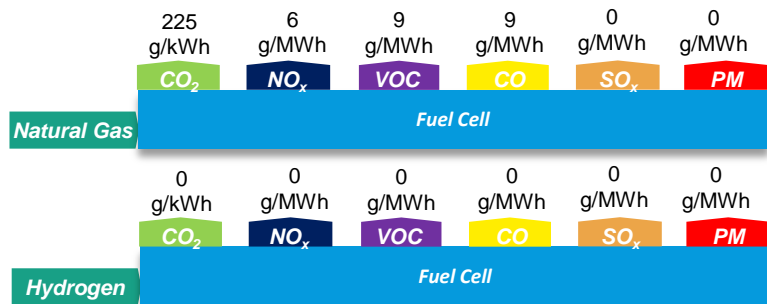
- A fuel cell is an electrochemical device that combines hydrogen and oxygen to create electricity, heat and water
 - No combustion, no moving parts



- Fuel cell principle invented in 1839 by Sir William Grove, round about the same time as Faraday discovered electro magnetism
- Fuel cells are an environmentally friendly, efficient, versatile, clean, flexible, reliable technology and complement other technologies such as conventional batteries, wind turbines, solar panels etc.

Fuel Cell Deployment

- Stationary fuel cells provide a clean future proofed approach to energy efficiency and CO2 reduction in the electricity and heat sectors in a range of applications ..stand alone and integrated.....with state of the art air quality performance



50 years of fuel cell experience	110 MW Installed reference
460kW electricity	500kW heat
>400 units sold	90% System efficiency
12 million hours of field operation	98% Availability
98% fleet availability	6mg/KWh NOx Zero particulates
Load following Small footprint	Low Noise No Vibration

Aberdeen Energy and Conference Centre

Innovative Energy Centre Solution integrating power, heat, cooling and transport networks

- Energy Centre including 3 fuel cells providing heating, cooling and electricity to the hotels and conference centre.
- Innovative solution including hydrogen production for H₂ bus fleet. Future proofing for potential hydrogen economy



3 x PureCell fuel cells, heat store, cold store, electrolysers, peaking CHPs

'Quad' - generation – cooling, heating, power and hydrogen

Connected to the transport network – hydrogen buses

20 year fuel cell life

Scottish Water and Stirling Council

Installation and integration of a decentralised innovative Energy Solution to improve air quality

Project Aim

- Replace individual carbon intense energy systems to produce the optimal mix of low carbon emissions, best energy efficiencies with the lowest impact to localised air quality

Solution

- Integration of a fuel cell CHP and heat pump at a waste water treatment plant, allowing excess waste biogas to be recovered from the AD plant and utilised to power and heat the local community



Over 1,000 Tonnes CO₂ Saved
Per Year

5.6GWh of Waste Energy
Recovered

2.2GWh annual reduction in
energy consumption

Significant reduction in NO_x,
SO_x and PM

15% Saving on Heating Bills for
District Heating Network End
Users



Konstantinos Pierros
Sales – Grid Integration
Enercon



ENERGY FOR THE WORLD

Energy Storage

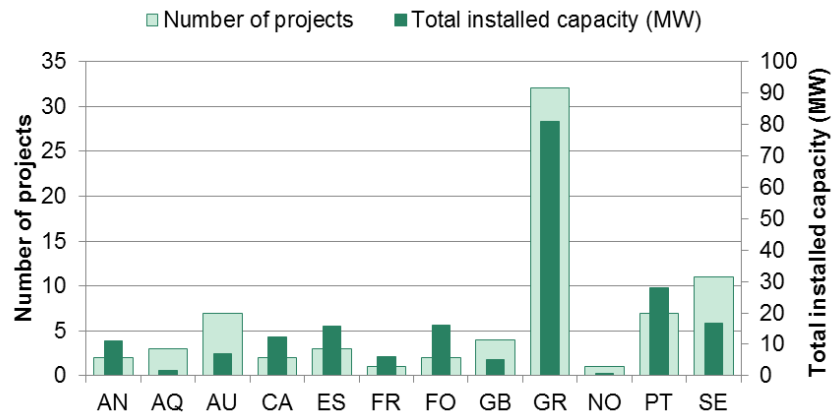
Konstantinos Pierros
Sales – Grid Integration

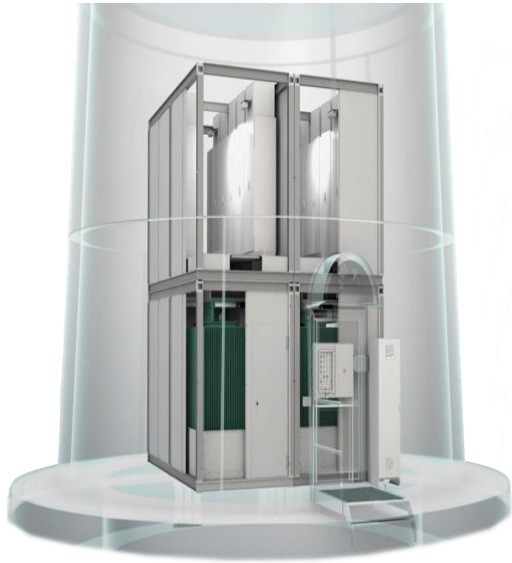
Scottish Renewables Storage and Systems Conference 2017



Track Record in Isolated Systems

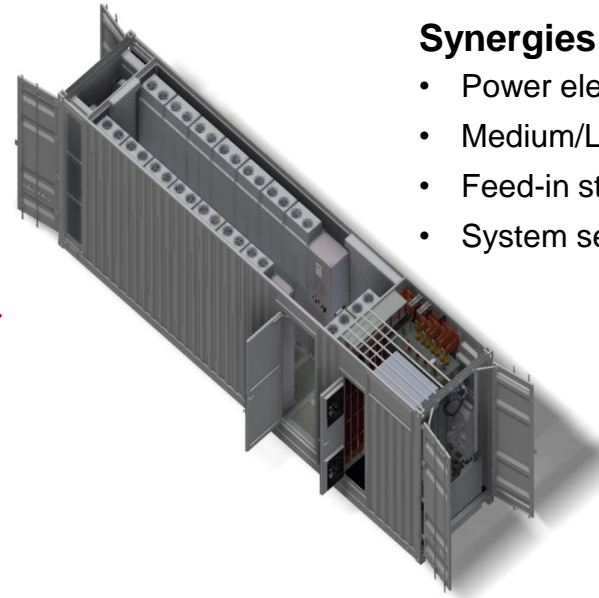
- ~ Number of projects 75 (69 in operation)
- ~ Number of WECs 251
- ~ Total installed capacity (MW) 201
- ~ Number of isolated systems 38
- ~ Number of countries 12





ENERCON Technology Platform

- Modular power electronics
- FACTS supply control
- Highly sophisticated feed-in



ENERCON SMART Container

Synergies

- Power electronics
- Medium/Low voltage technology
- Feed-in strategies
- System services for the grid

Not in scale!





ENERCON Technology Platform

- Modular power electronics
- FACTS supply control
- Highly sophisticated feed-in



ENERCON Charging Solution

Synergies

- Power electronics
- Feed-in strategies
- System services for the grid

Not in scale!

Konstantinos.Pierros@Enercon.de



ENERCON GmbH

Dreekamp 5 | D-26605 Aurich

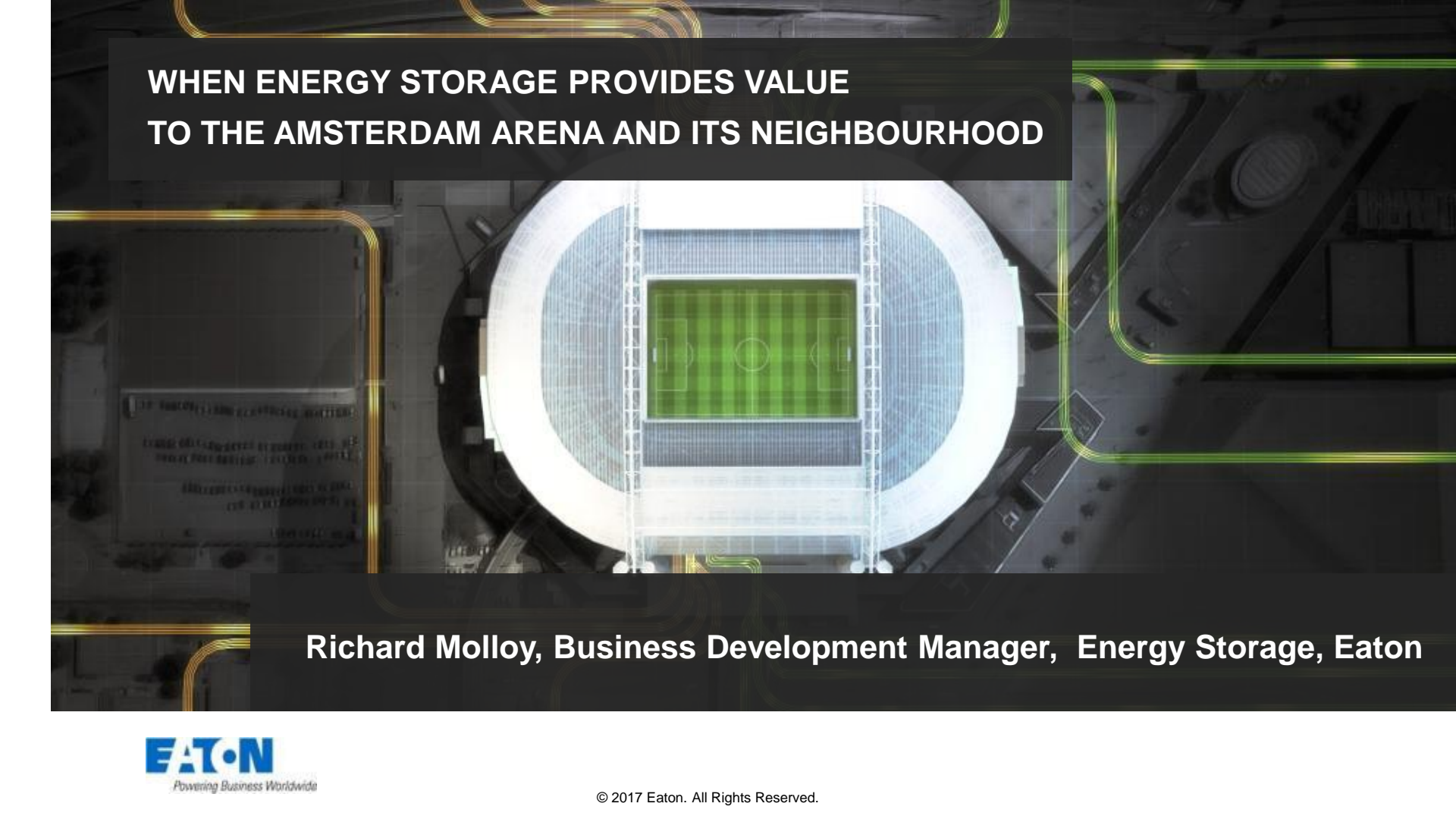
Telephone: +49 4941 927-0 | Fax: +49 4941 927-109



Richard Molloy

Business Development Manager – Energy
Storage

Eaton Electric Ltd



WHEN ENERGY STORAGE PROVIDES VALUE TO THE AMSTERDAM ARENA AND ITS NEIGHBOURHOOD

Richard Molloy, Business Development Manager, Energy Storage, Eaton

Eaton

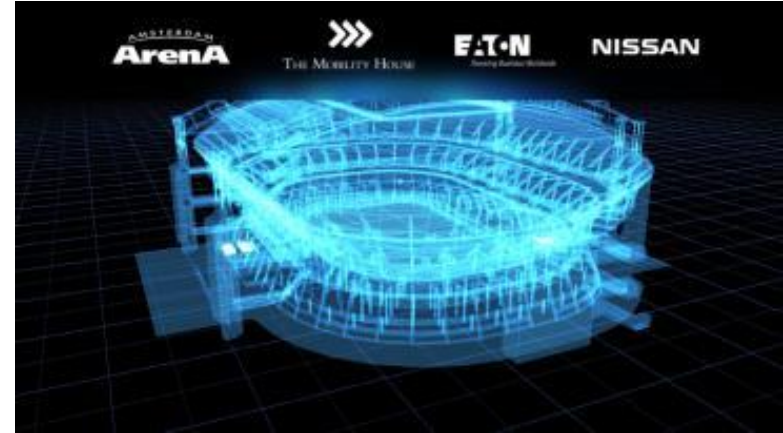
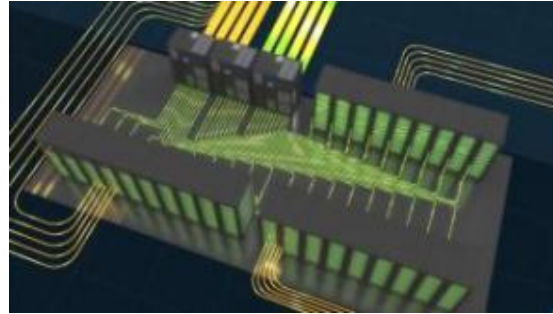
Powering business
worldwide for over 100
years

- Electrical, fluid and mechanical power management
- \$19.7bn turnover in 2016
- 95,000 employees
- 4 key sectors



xStorage Buildings

Eaton Nissan energy storage solution for buildings



Utilizing both new and second life EV Batteries

Case Study: Amsterdam Arena

Multiple services facilitated by energy storage




- PV2G for net balancing
- Energy exchange through V2G
- 100% compliant to UEFA/FIFA
- Pre order parking with special rate power charging offers

EATON

Powering Business Worldwide



Q & A



Closing Remarks:
Michael Rieley
Senior Policy Manager
Scottish Renewables



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