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# Flexibility and Storage Seminar: unlocking new revenue streams for renewable energy

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# Morag Watson

## Director of Policy

### Scottish Renewables



# Co-location, co-location, co- location: the advantages and opportunities of onsite storage



**Peter Lo**  
Senior Commercial Advisor and  
Digital Strategy Director  
ITPEnergised

# ITPEnergised

**Trusted Technical Advisor**

**Colocation Overview**

**Scottish Renewables**

**Peter Lo**

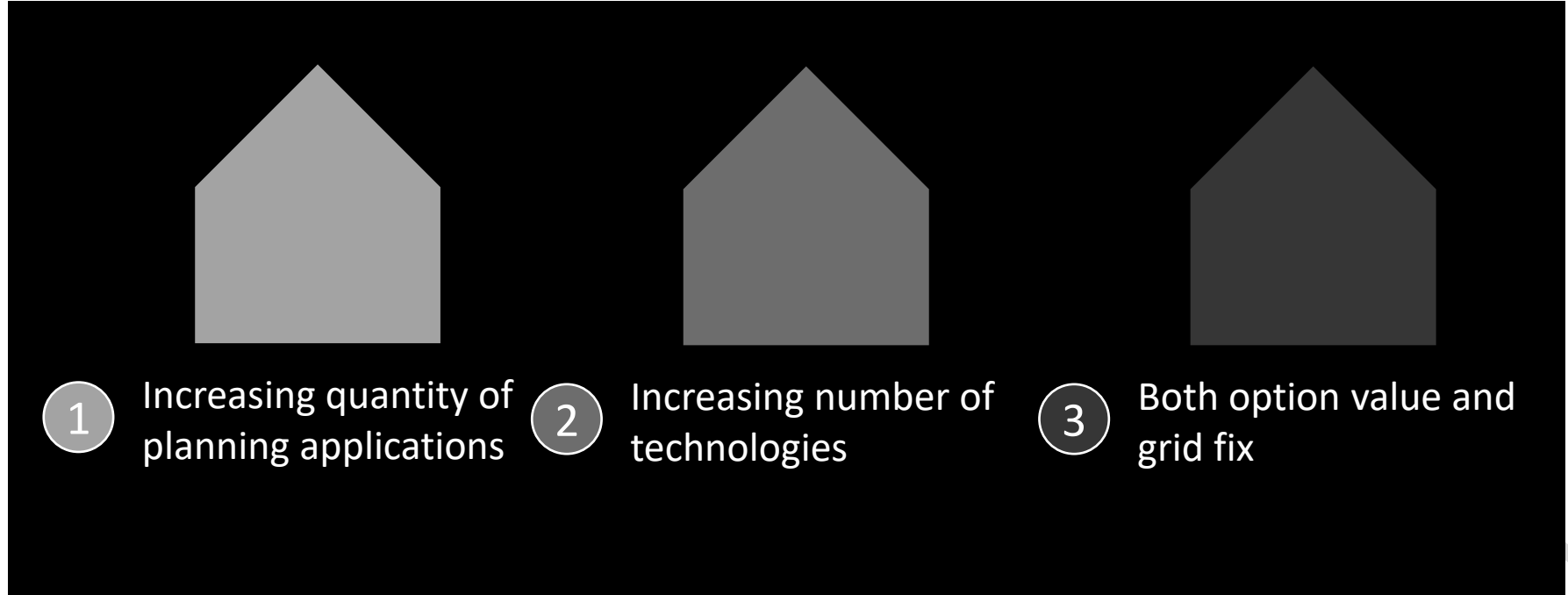
Senior Commercial Advisor  
Digital Strategy Director

“We believe passionately in the world’s transition to net zero. We are a team of trusted technical advisors who meet and exceed our clients’ aspirations.”





# Overall Trends



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# Opportunities



1

Primary

Storage is the negative space commercially of intermittent renewables  
A shared grid connection has the potential to reduce capex  
Defer investments in grid upgrades

2

Revenues

Wind and solar are negatively correlated resources that give higher project load factors and flatter dispatch profiles when combined  
Diversify risk with larger number and variety of revenue streams

3

ESG

Higher renewable energy yield per acre of land, potential for multi-sector decarbonisation

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# Challenges



1	Permitting	Potential to cross a number of planning regimes and LPAs Increased number of stakeholders Increased cost and complexity
2	Grid	Different application approaches across DNOs – combined, export, import. Optimising component sizing to minimise curtailment. Rulesets around grid access priority
3	???	Macro - HVDC links, interconnection, cannibalisation, subsidies, composite PPA, regulatory and; Micro – timing of readiness -> phasing

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# Colocation Screening Tool Demonstration



1

Colocation Screening Tool

One of ITPowered digital tools on our [Net Zero Accelerator® digital platform](#) that give more rapid techno-commercial business insights compared to conventional approaches

Trusted Technical Advisor



For further discussions please contact:

**Peter Lo**

**Senior Commercial Advisor - Director of Digital Strategy**

**[peter.lo@itpenergised.com](mailto:peter.lo@itpenergised.com)**

**ITPEnergised Group offices in:**

Bristol, London, Edinburgh, Glasgow, Lisbon, Madrid, Delhi, Beijing, Canberra and Auckland

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**[itpenergised.com](http://itpenergised.com)**



# Priyanka Mohapatra

## Grid & Regulation Manager

### ScottishPower Renewables



# Co-Located Assets

Grid and Regulation

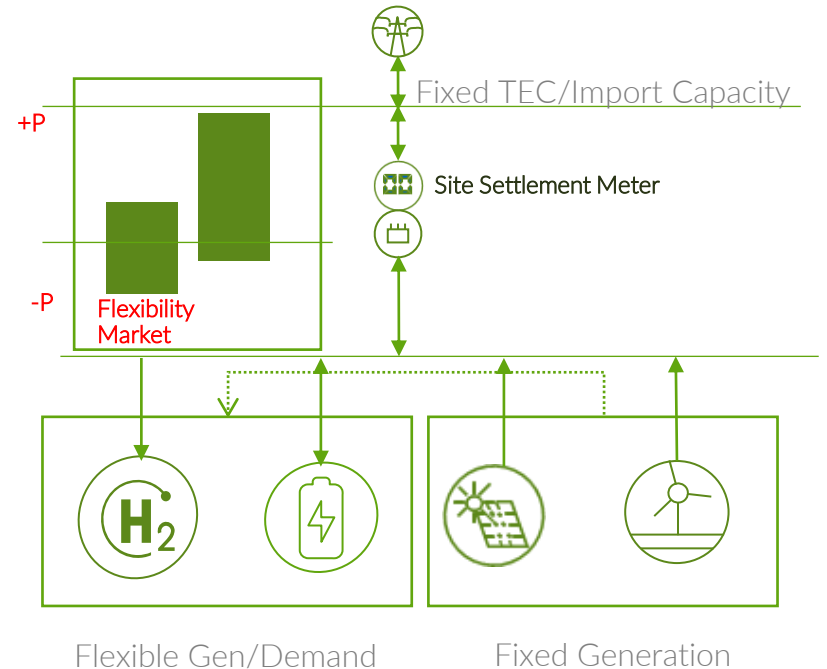
19<sup>th</sup> August 2022



# Advantages of Hybrid Operation of Co-Located Sites

## Operability+Flexibility Services

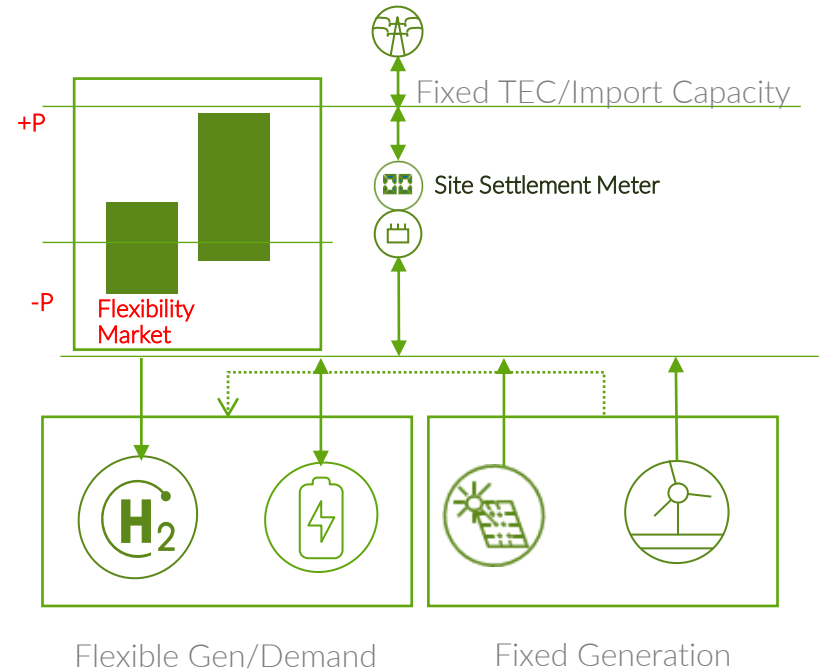
1. A collocated site is operated the same beyond the settlement point. At PoC the TEC and import capacity is fixed as per the connection agreement. Thus metering at settlement point is necessary for site import and export monitoring.
2. Individual generators, storage and electrolyzers can be flexibly managed behind the meter, to provide the grid with following services
  1. Constraint Management
  2. Flexible demand and generation
  3. Frequency and other ancillary services



# Advantages of Hybrid Operation of Co-Located Sites

## Operability+Flexibility Services

- **Operational:** Co-located but not co-optimised, each co-located asset is operated separately as there is no real concept of a hybrid BMU
- **Regulatory:** For ROC sites accreditation for co-located site is done after commissioning thus creating a risk for the developer. There is no clear guidance for hydrogen co-location
- **Markets:** Current BM does not incentivise co-located assets to operate more flexibly and REMA does not take co-location into account



# Max Collins

## Commercial Manager

### Statkraft



# Flex Seminar

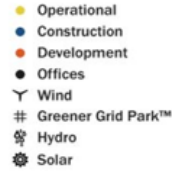
2023 MARCH





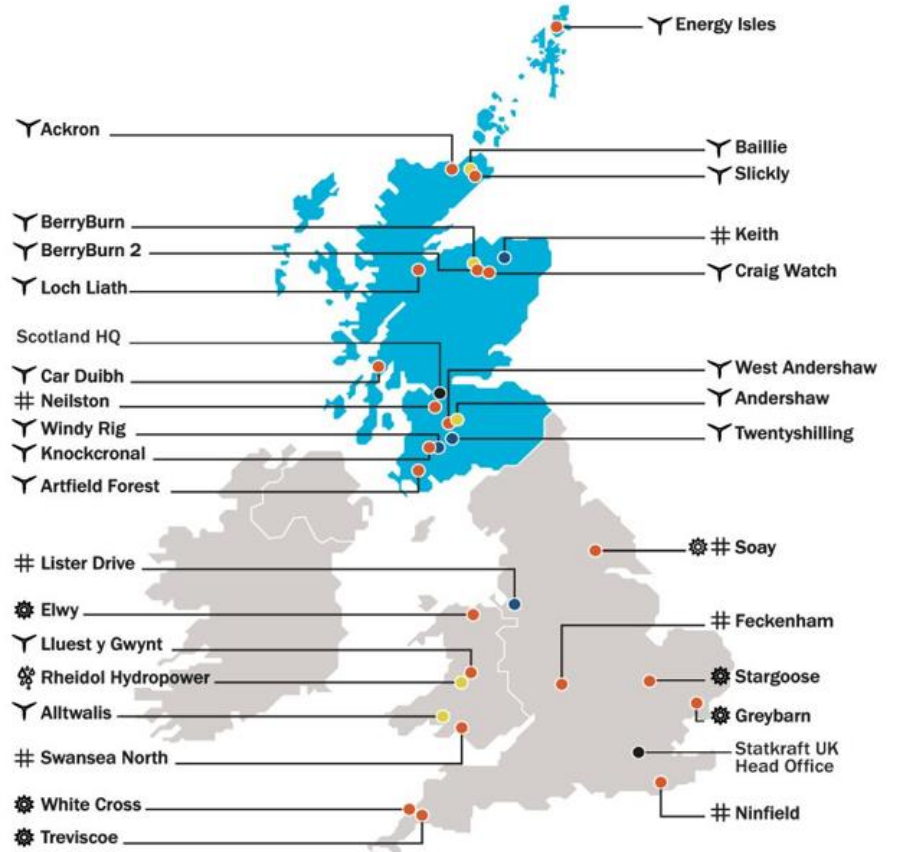
# Statkraft UK

## Projects and Locations



### About Statkraft

- Europe's largest generator of renewable energy
- Norwegian state-owned utility, established 125 years ago
- Active in UK since 2006 with offices in Glasgow, Cardiff and London
- Looking for co-location activities across existing and development projects across wind, solar, hydro and Greener Grid Parks.



# Case Study: Keith Greener Grid Park



More information go to <https://www.statkraft.co.uk/projects/Keith-energy-storage/>

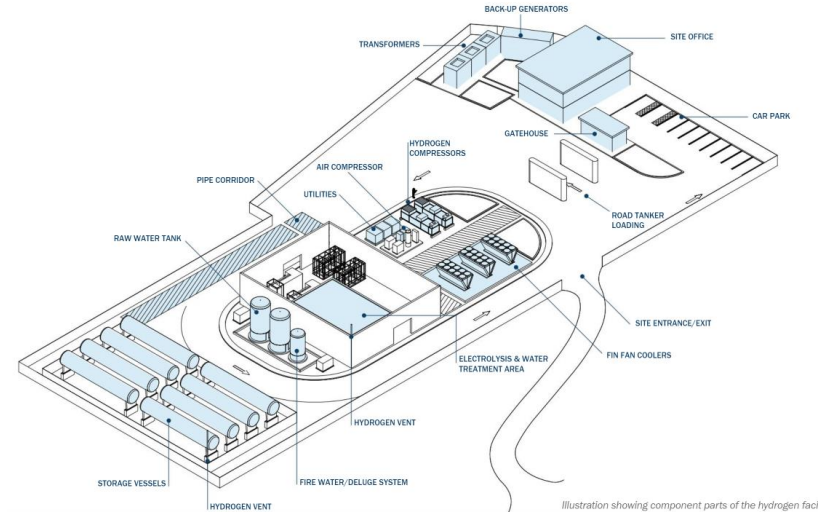
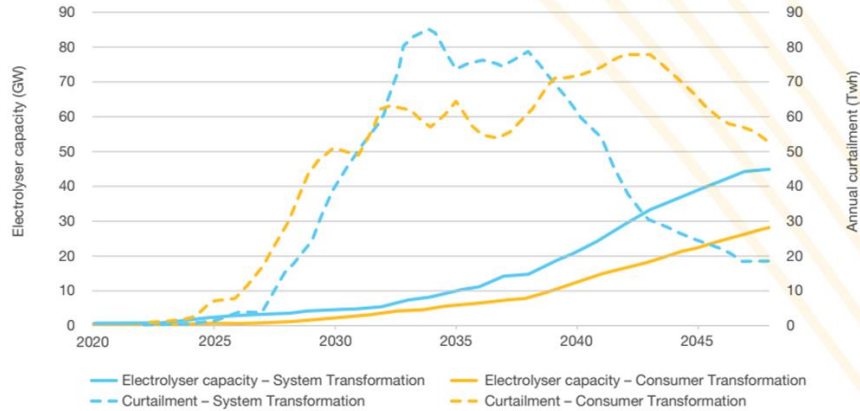
# Co-Location – Battery Storage



- [Project documents \(statkraft.co.uk\)](http://statkraft.co.uk)

# Co-Location – Power-to-X

Electrolyser capacity and curtailment



- [download \(nationalgrideso.com\)](https://nationalgrideso.com) pg 91

- [Trecwn Green Energy Hub \(statkraft.co.uk\)](https://statkraft.co.uk)



**Statkraft**

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[statkraft.com](http://statkraft.com)



**Morag Watson**  
Director of Policy, Scottish Renewables

**Max Collins**  
Commercial Manager, Statkraft

**Priyanka Mohapatra**  
Grid & Regulation Manager, ScottishPower Renewables

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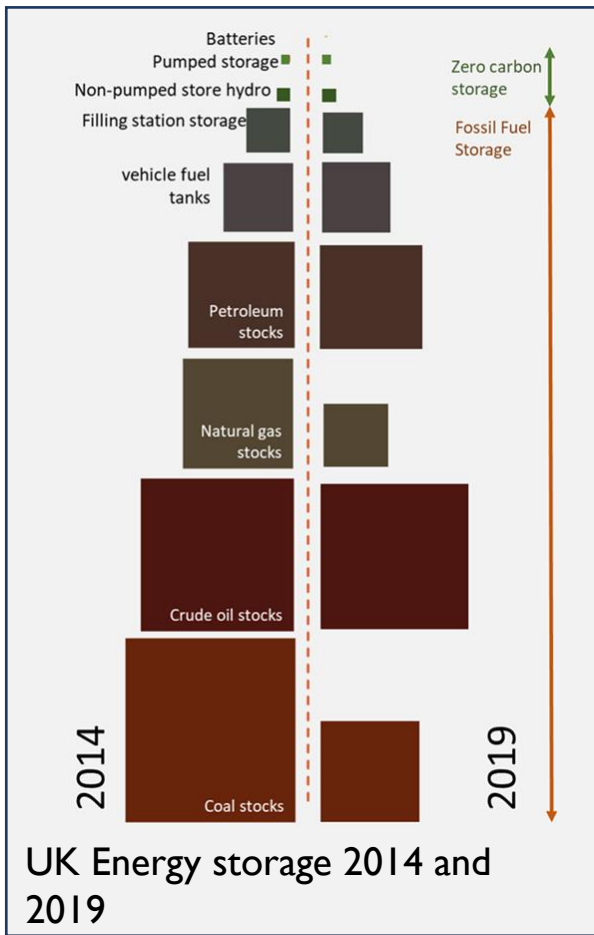


# The future of flexibility on the road to net-zero

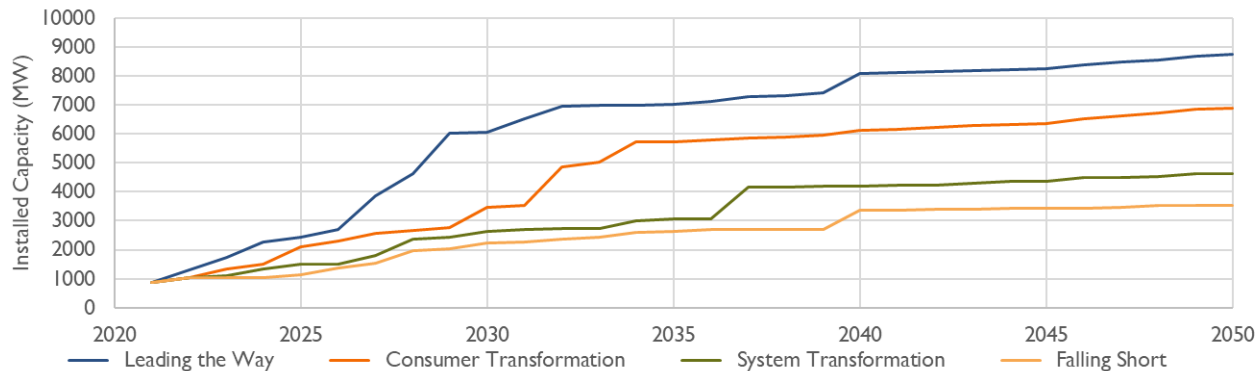
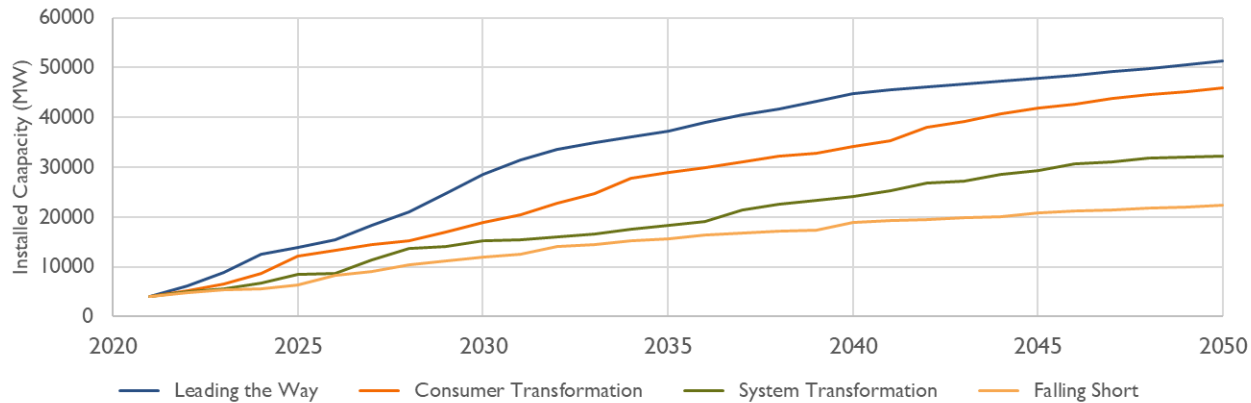
Chaired by Simon Gill, Independent Energy Systems Consultant, The Energy Landscape



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Why we need low carbon flexibility

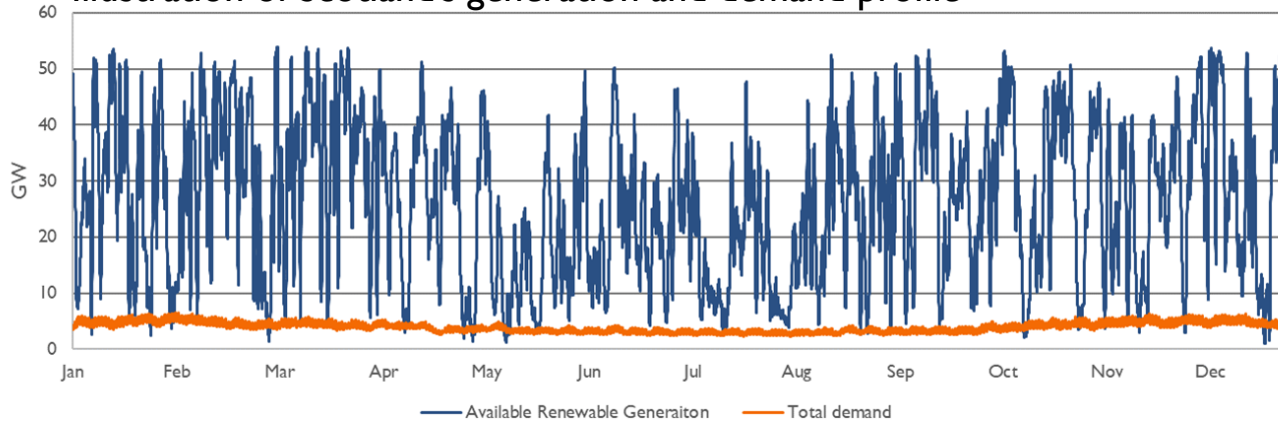


# Future Energy Scenarios 2022: Energy storage in GB and Scotland

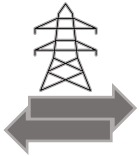
Analysis based on [NGESO FES 2022](#) data workbook.

© Simon Gill, The Energy Landscape, 2023

## Illustration of Scotland's generation and demand profile



Energy Storage



Import / export

H<sub>2</sub>

Green Hydrogen



Generation flexibility



Demand side flexibility



Vehicle to grid

# Balancing supply and demand, Scotland's contribution to GB decarbonisation and the facilitating role of flexibility



[simon@energylandscape.co.uk](mailto:simon@energylandscape.co.uk)

<https://www.linkedin.com/in/simon-gill-energy/>

07990668445

**Simon Gill**

Independent Energy Systems Consultant, The Energy Landscape

**Dr. Brenda Park**

Director & Chief Operating Officer, StorTera

**Jack Presley Abbott**

Deputy Director – Energy Systems Management & Security, Ofgem

**Bob Hull**

Managing Director, Riverswan Energy Advisory

**Cameron Oliver**

Senior Analyst – Energy Storage, EDF Renewables

# Andrew MacNish Porter

## Policy Manager – Economics & Markets

### Scottish Renewables



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